

Table 4 - Factory Revenue Growth from EDSS Sales, Full Year 2011, Western Europe

| Country | YoY |
|---|------|
| United Kingdom | 0.6% |
| Germany | 0.1% |
| France | 8.5% |
| Italy | 0.4% |
| Rest of WE | 1.5% |
| Source: IDC EMEA Quarterly Disk Storage Systems Tracker | |
| *constant currency calculation | |