

Top 5 Vendors, Western European Security Appliance Market Factory Revenue (\$M), 1Q10

Vendor	1Q09 Revenue	1Q09 Market Share	1Q10 Revenue	1Q10 Market Share	Growth 1Q10/1Q09
Cisco	90.20	22.8%	96.29	24.1%	6.8%
McAfee	22.95	5.8%	35.13	8.8%	53.1%
Juniper	26.78	6.8%	31.91	8.0%	19.2%
Fortinet	17.15	4.3%	17.25	4.3%	0.6%
Check Point	40.53	10.2%	14.30	3.6%	-64.7%
Others	198.81	50.2%	204.62	51.2%	2.9%
Total market	396.41	100.0%	399.50	100.0%	0.8%

Source: IDC, 2010

* Note that McAfee data doesn't include Secure Computing's results in 2008.