	1 <sup>st</sup>	t nine months			
In € millions	2012	2011		Change	
Income statement					
Revenue	8,422	8,082	4.2	%	
EBITDA	1,599	1,770	-9.7	%	
- in % of revenue	19.0	21.9	-2.9	%-pts.	
EBIT	1,144	1,349	-15.2	%	
- in % of revenue	13.6	16.7	-3.1	%-pts.	
Net income 1)	731	743	-12	€ millions	
In € millions	9/30/2012	12/31/2011		Change	
Statement of financial position					
Total assets	13,936	12,989	7.3	%	
Shareholders' equity 2)	2,060	1,714	346	€ millions	
- in % of total assets	14.8	13.2	1.6	%-pts.	
Net financial debt 3)	6,698	6,668	0.4	%	
- Financial debt to EBITDA ratio 4)	3.2	3.0	0.2	pts.	
Capital expenditures 5)	658	524*	134	€ millions	
	1 <sup>st</sup> nine months				
In € millions	2012	2011		Change	
Statement of cash flows					
Cash flows from operating activities	783	724	59	€ millions	
Free cash flow	122	229	-107	€ millions	
Employees					
Number of employees (see of September 20)	76.050	72.054	F 1	%	
Number of employees (as of September 30)	76,656	72,951	5.1	%	

 $<sup>^{\</sup>rm 1)}$  Attributable to shareholders of the parent company.

## Automotive

	1°	t nine months		
In € millions	2012	2011		Change
Revenue	5,761	5,403	6.6	%
EBITDA	1,081	1,158	-6.6	%
- in % of revenue	18.8	21.4	-2.6	%-pts.
EBIT	764	857	-10.9	%
- in % of revenue	13.3	15.9	-2.6	%-pts.

Prior year information presented based on 2012 segment structure.

## Industrial

	1 <sup>st</sup> nine months			
In € millions	2012	2011		Change
Revenue	2,613	2,609	0.2	%
EBITDA	518	612	-15.4	%
- in % of revenue	19.8	23.5	-3.7	%-pts.
EBIT	380	492	-22.8	%
- in % of revenue	14.5	18.9	-4.4	%-pts.

Prior year information presented based on 2012 segment structure.

 $<sup>^{2)}</sup>$  Including non-controlling interests.

<sup>3)</sup> Excluding shareholder loans.

<sup>&</sup>lt;sup>4)</sup> EBITDA based on last tw elve months.

<sup>&</sup>lt;sup>5)</sup> Additions (\*2011: For period ended September 30, 2011).