

France: PC Vendor Unit Shipment Estimates for 4Q11 (Thousands of Units)

Vendor	4Q11 Shipments	4Q11 Market Share (%)	4Q10 Shipments	4Q10 Market Share (%)	4Q10-4Q11 Growth (%)
HP	696	25.2	709	22.6	-1.8
Asus	405	14.7	345	11.0	17.4
Acer	397	14.4	729	23.3	-45.5
Dell	316	11.4	364	11.6	-13.2
Apple	226	8.2	196	6.3	15.3
Others	720	26.1	790	25.2	-8.9
Total	2,762	100.0	3,133	100.0	-11.8

Note: Data includes desk-based PCs and mobile PCs. Media tablets are excluded
Source: Gartner (February 2012)