

**Worldwide Enterprise Client Device Unit Shipments, Market Share, and Year-Over-Year Growth,  
Third Quarter 3Q14**

| <b>Vendors</b>      | <b>3Q14 Unit Shipments</b> | <b>3Q14 Market Share</b> | <b>3Q13 Unit Shipments</b> | <b>3Q13 Market Share</b> | <b>3Q14/3Q13 Growth</b> |
|---------------------|----------------------------|--------------------------|----------------------------|--------------------------|-------------------------|
| 1. HP               | 369,619                    | 27.3%                    | 386,188                    | 28.0%                    | -4.3%                   |
| 2. Dell             | 365,683                    | 27.0%                    | 313,689                    | 22.7%                    | 16.6%                   |
| 3. NComputing       | 121,522                    | 9.0%                     | 219,760                    | 15.9%                    | -44.7%                  |
| 4. Centerm          | 89,568                     | 6.6%                     | 79,279                     | 5.7%                     | 13.0%                   |
| 5. Igel             | 71,527                     | 5.3%                     | 53,806                     | 3.9%                     | 32.9%                   |
| <b>Total Market</b> | <b>1,355,346</b>           | <b>100%</b>              | <b>1,379,514</b>           | <b>100%</b>              | <b>-1.8%</b>            |

Source: IDC's Worldwide Quarterly Enterprise Client Device Tracker, Q3 2014.