

## **Axiros, Eye Networks and ZyXEL Partner to Deliver Comprehensive and Scalable Cloud-Hosted Device Management Solutions**

*Offering European Tier 2 and 3 Telcos and Service Providers access to affordable and flexible end-to-end managed solution for the thousands of devices on their networks*

**OCTOBER 21<sup>st</sup>, 2014 – BBWF 2014 – AMSTERDAM** – Today, at Broadband World Forum 2014 in Amsterdam, three leading broadband technology companies, Axiros, Eye Networks and ZyXEL, have announced a strategic partnership that will bring an unprecedented level of device management to the telecommunications and service provider marketplace.

### **CPE with Cloud-based Auto Configuration Service (ACS)**

[Axiros](#), technology leader in open device management solutions for service providers and enterprises, [Eye Networks](#), leading provider of pre-qualified telecom hardware and software solutions and [ZyXEL](#), leader in customer premises broadband networking technology, have combined forces to deliver off-the-shelf ZyXEL CPE with pre-integrated cloud-based ACS solutions. This will include services spanning from basic provisioning and firmware updates to an operator-accessed end user support portal. This out-of-the-box cloud ACS solution targets comparatively small and lean Tier 2 / 3 providers who want to bring such value added services to their customers, but find the cost and complexity of building the necessary infrastructure and competencies to be prohibitive

Greg Pannell, Senior Business Development Manager of ZyXEL, comments: “Our new offering eliminates this barrier to entry and our partnership is opening up a whole new realm of value-added opportunity to service providers that have thousands of devices to manage. Partnering with Axiros and Eye Networks provides a scalable platform that can grow with the needs of the operators backed by independent support and includes the option to add legacy devices from other vendors. This ensures service providers can choose ZyXEL and our ACS solutions with complete confidence.”

The new vendor-agnostic, future-proof and backwards-compatible solution incorporates the respective core competencies of the three partners. The AXESS.ACS Managed Service Platform by Axiros is a comprehensive software suite of tools for device and CPE management including zero-touch provisioning, remote device management, troubleshooting, security and self-service portals – all fully guaranteed to be interoperable and TR-069 compliant.

Eye Networks, with its wealth of experience in enabling service providers to offer their customers value added services, will be providing the cloud based turnkey service and tool suit for service providers.

With its comprehensive product portfolio ranging from entry level ADSL gateways to high end VDSL and FTTx IADs featuring 11ac wireless, ZyXEL has developed a range of CPEs specifically for Tier 2 and 3 service providers into which it will pre-integrate ACS solutions enabling service providers to efficiently access industry leading tools to deliver best in class services and support to their customers.

For more information about the companies and their offerings, please visit their booths at Broadband World Forum 2014 this week in Amsterdam (Axiros Booth F24, ZyXEL Booth D40) or contact the respective companies.

### **About Axiros**

Axiros provides device and service management solutions across fixed and mobile networks for consumer, enterprise and M2M markets. Axiros solutions are scalable, flexible, modular and most importantly – open, giving providers the ability to manage and support any protocol, any device, any service - any time. Distinguished by domain expertise and innovation, coupled with world-class software design, Axiros uniquely delivers the robust management capabilities and solutions service providers need today and in the future, as demand and complexity associated with new services grows.

Founded in 2002, Axiros is global in scope with sales and service offices located in Aarau, Boston, Lisbon, Milan, São Paulo, Singapore and development centers in Germany and Russia.  
[www.axiros.com](http://www.axiros.com)

### **About ZyXEL**

Founded in 1989 and celebrating its 25th anniversary this year, ZyXEL Communications Corp. is a world-class networking company providing innovative and reliable Internet solutions. As one of the early modem manufacturers, ZyXEL has gone through transformations in the fast-paced networking industry. Today, ZyXEL is one of the few companies in the world capable of offering complete networking solutions for Telcos, small to medium-sized businesses, and digital home users for a wide range of deployment scenarios. Telco solutions include Central Office Equipment, Customer Premise Equipment, Wired and Wireless Access Network Devices, and Carrier Switches. SMB and Enterprise solutions include Unified Security Gateways, LAN Switches, WLAN, and IP Telephony. Digital Home solutions include Network Connectivity Devices and Multimedia Solutions. [www.zyxel.com](http://www.zyxel.com)

### **About Eye Networks**

Eye Networks is a leading supplier of specialized, pre-qualified products and solutions to Service Providers in the Scandinavian telecom market. The company in partnership with world leading technology partners such as Axiros and ZyXEL, is well known for its ability to provide value added services to Service Providers that design infrastructure and utilize technology for network and services designed for people in private homes and business.

Eye Solutions is the cloud based turnkey service and tool suit for service providers to enable the ultimate internet user experience. We believe in utilizing industry standards in a unique solution, to be the only open way to ensure service providers' flexibility and scalability. This offers the service provider the ultimate tool for provisioning, maintaining and supporting their increasing service grade.

[www.eyenetworks.no](http://www.eyenetworks.no) [www.eyesaaS.com](http://www.eyesaaS.com)

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