

Press Release # 27/2013 – For immediate release

Orga Systems positioned as a Challenger in the 2013 Magic Quadrant for IRCM for the second consecutive year

Evaluation Based on Completeness of Vision and Ability to Execute

Paderborn (Germany), 29 October 2013 – Orga Systems, a leading software vendor for real-time charging and billing solutions, today announces that it has been again positioned by Gartner, Inc. in the Challengers quadrant of this year's Magic Quadrant for Integrated Revenue and Customer Management for CSPs (IRCM)*. The Magic Quadrant Research is a qualitative evaluation of a set of vendors in a specific market, providing a snapshot in time based on the evaluation criteria "Ability to Execute" and "Completeness of Vision". Furthermore, the respective report contains the rating of solution suites that provide billing, customer care, rating, charging, pricing, partner relationship management, policy management, mediation, self-service, analytics and other functions.

Ability to Execute and Completeness of Vision

The axis Ability to Execute evaluates IRCM vendors on the quality and efficiency of the processes, systems, methods or procedures that enable their performance to be competitive, efficient and effective, and to positively affect revenue, retention and reputation. The axis Completeness of Vision evaluates the ability to convincingly communicate current and future market direction, innovation, customer needs, and competitive forces, and on how well those statements map to Gartner research positions.

Orga Systems remains Challenger

According to Gartner, Challengers perform well in their selected markets and industries while having a high capability and performance in terms of sales and growth. Also, Clients with a conservative approach to business will find lower-risk options in this sector. "Orga Systems is a good choice for CSPs seeking a reliable and experienced partner. We consider our positioning in the Challenger quadrant as a confirmation of Orga Systems' proven IRCM portfolio and our successful strategy to become one of the leading real-time convergent billing software vendors for the telecom industry", says Wolfgang Kroh, CEO of Orga Systems. "As a product company we will continue to proactively innovate and invest into our product roadmaps, helping Communication Service Providers to increase operational efficiency by focusing on business user friendly BSS operations", he adds.

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*Gartner "Magic Quadrant for Integrated Revenue and Customer Management for CSPs" by Norbert J. Scholz, Kamlesh Bhatia, Jouni Forsman, 17 October 2013.

About Orga Systems

For 20+ years, Orga Systems' portfolio of real time products and consulting services has been designed for living in a connected world. Scalable architecture, outstanding performance, lowest rating latency and consequent customer-centricity ensure reliable access any kind of cross vertical NG services for 400+M subscribers in Africa, Americas, Asia and Europe. Worldwide 40+ telecommunications providers, energy suppliers, car manufacturers, automotive and logistics companies rely on Orga Systems and achieve reduced OPEX, real time-to-market, short-termed ROI as well as beneficial access to new value chains and profitable M2M revenue streams.

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