## PRESS RELEASE

## The integration of Software AG and webMethods reaches another milestone

- Integration of both companies' partner programs completed
- Major initiatives to support global partner business launched
- Partner numbers up by 50% since the merger
- This new growth driver is another step towards Software AG's drive to become a €1 billion company

Darmstadt, Germany 31.10.2007 - Software AG today announced that it has reached another major milestone in the integration of webMethods, acquired for \$560 million in June of this year. The integration of both companies' respective partner programs has been achieved ahead of schedule. New program initiatives to support partners' global activities and responding to tender offers have also been launched. Major System Integrators have welcomed these business initiatives and the expanded webMethods product portfolio announced in September. As a result Partner numbers have increased by 50% in the last five months. This establishes partner activities as the fourth largest growth driver in the company's drive to double revenue to  $\leq 1$  billion by 2011. It follows an extensive geographical expansion program initiated in 2006, the acquisition of both webMethods and SPL Israel in 2007 and the launch of the new company brand in February. The integration of webMethods had a positive impact on Q3 revenue and earnings reported on October 26th.

"This is another example of the power of two" said David Mitchell, COO webMethods Business Division at Software AG, "We are enabling our partners to better address market requirements and our customers to deliver on the promise and the business opportunity provided by Business Process Management (BPM) and a Service-Oriented Architecture (SOA). It also shows that the integration of webMethods is proceeding smoothly and on schedule".

"The relationship with Software AG enhances the value we can jointly deliver to our clients worldwide," said Dan Mesaros, Managing Director at BearingPoint. "Working together, Software AG and BearingPoint offer innovative solutions and services to help our clients run their businesses more efficiently and gain a competitive edge. Our relationship with Software AG is based on mutual trust and we strive for the same goal - customer satisfaction."

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New features of the partner program include "process frameworks" designed to capture the specific industry knowledge of partners and integrate it into Software AG's product suite. This enables partners to quickly complete proof-of-concepts project for customers, demonstrating industry expertise and shorten the request for tender process.

"Tata Consultancy Services (TCS) and webMethods have enjoyed a long and successful global partnership together and we are looking forward to continuing that relationship with Software AG," said Dr. Santosh Mohanty, Global Director and Head of the Business Intelligence, Performance Management and Technology Practice, TCS. "Our collaboration over the years has resulted in the establishment and growth of a TCS webMethods Center of Excellence working in various areas including knowledge management, technology change management, and delivery assurance. Today, TCS is a strategic, preferred global system integrator and offshore development partner as well as preferred partner for product development and testing. Our valued partnership will continue to provide customers with innovative solutions to their business challenges."

Software AG has structured the program to support on a global basis, leverage joint international resources and open new markets. In 2000 Atos Origin was the first partner with whom Software AG/ webMethods partnered with in France. Since then the partnership has evolved to a global reach: Atos Origin has over 250 webMethods experts and consultants, who deliver national and international projects.

"The success of our collaboration is in its complementarities: the qualitative and innovative webMethods products in combination with the validated and capitalized approach of Atos Origin. Therefore we are able to improve the time-to-market and the agility of our customers going towards service-oriented platforms, wanting to orchestrate their business processes and manage the complexity of their solutions" says Pierre Vaidie, webMethods Business Manager, Atos Origin. "Both organizations understand the growing importance of Governance and SOA. Software AG/ webMethods products give us the necessary technology to deliver a global IT Governance, which increases value of our customers' information systems."

Partners of both Software AG and webMethods are involved in designing the "process frameworks" and addressing the business needs of customers.

"Satyam is proud of our long standing partnership with Software AG/webMethods. Together we have delivered a full range of global services from consulting to implementation" said Joseph Lagioia, Global Head, Consulting & Enterprise Solutions at Satyam. "Our partnership provides scalable solutions that address the core business issues of the people, process and technology needs of organizations. Our results speak for themselves - helping clients become more agile and compete better in today's changing business environments."

Software AG will open its doors to customers and partners at Integration World in Orlando, Florida, from 5<sup>th</sup> until 9<sup>th</sup> November.

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Integration World is the biggest customer event for Software AG worldwide and will be sponsored by 26 partners. Arnold Huffman, Senior Vice President Global Business Development & Strategic Business Solutions at Software AG states:

"The investment of all our sponsoring partners at Integration World 2007 demonstrates the strength of our relationships and the importance of our partners to the webMethods product line to continue to deliver complex business solutions to our mutual customers."

Over 1000 customers and partners are expected to attend with topics covering SOA, BPM, Integration and Legacy Modernization.

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Software AG's 4,000 global customers achieve measurable business results by modernizing and automating their IT systems and rapidly building new systems to meet growing business demands. The company's industry-leading product portfolio includes best-in-class solutions for managing data, enabling service oriented architecture, and improving business processes. By combining proven technology with industry expertise and best practices, our customers improve and differentiate their businesses - faster. Software AG has more than 37 years of global IT experience and approx. 3,800 employees serving customers in 70 countries. The company is headquartered in Germany and listed on the Frankfurt Stock Exchange (TecDAX, ISIN DE 0003304002 / SOW). Software AG posted total revenues of  $\notin$ 483 million in 2006.

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