

Top 5 Vendors, Worldwide Security Appliance Revenue, Third Quarter of 2012
(revenues in \$ millions)

Vendor	3Q12 Revenue	3Q12 Share	3Q11 Revenue	3Q11 Share	3Q12/3Q11 Growth
1. Cisco	\$326	16.2%	\$331	17.3%	-1.5%
2. Check Point	\$258	12.8%	\$229	12.0%	12.8%
3. Juniper	\$160	7.9%	\$171	9.0%	-6.4%
4. Fortinet	\$120	5.9%	\$102	5.4%	17.2%
5. McAfee	\$116	5.7%	\$110	5.7%	5.3%
Others	\$1,039	51.5%	\$967	50.6%	7.4%
Total	\$2,019	100%	\$1,910	100%	5.7%

Source: IDC Worldwide Quarterly Security Appliance Tracker, December 19, 2012