

Top 5 Vendors, Worldwide External Disk Storage Systems Market, Second Quarter of 2014
(Revenues are in Millions)

Vendor	2Q14 Revenue	2Q14 Market Share	2Q13 Revenue	2Q13 Market Share	2Q14/2Q13 Revenue Growth
1. EMC	\$1,764	30.1%	\$1,860	31.2%	-5.2%
2. NetApp*	\$765	13.0%	\$789	13.2%	-3.0%
2. IBM*	\$712	12.1%	\$747	12.5%	-4.7%
4. HP	\$596	10.1%	\$594	10.0%	0.4%
5. Dell*	\$425	7.2%	\$429	7.2%	-1.0%
5. Hitachi*	\$373	6.4%	\$424	7.1%	-12.0%
Others	\$1,235	21.0%	\$1,112	18.7%	11.1%
All Vendors	\$5,869	100.0%	\$5,954	100.0%	-1.4%

Source: IDC Worldwide Quarterly Disk Storage Systems Tracker, September 4, 2014

* **Note:** IDC declares a statistical tie in the worldwide disk storage systems market when there is less than one percent difference in the revenue share of two or more vendors.

Top 5 Vendors, Worldwide Total Disk Storage Systems Market, Second Quarter of 2014 (Revenues are in Millions)

Vendor	2Q14 Revenue	2Q14 Market Share	2Q13 Revenue	2Q13 Market Share	2Q14/2Q13 Revenue Growth
1. EMC	\$1,764	22.7%	\$1,860	24.0%	-5.2%
2. HP	\$1,361	17.5%	\$1,300	16.8%	4.7%
3. IBM	\$1,000	12.9%	\$1,046	13.5%	-4.3%
4. Dell	\$887	11.4%	\$943	12.2%	-5.9%
5. NetApp	\$765	9.8%	\$789	10.2%	-3.0%
Others	\$2,004	25.8%	\$1,819	23.5%	10.2%
All Vendors	\$7,782	100%	\$7,757	100%	0.3%

Source: IDC Worldwide Quarterly Disk Storage Systems Tracker, September 4, 2014