

PRESS RELEASE

LambdaNet networks MATERNA location across Germany

Completely new communication infrastructure for leading IT service provider

Hanover, 30. Mai 2011. LambdaNet Communications Deutschland AG, a leading provider of telecommunication and Internet service in Europe, is pleased to welcome MATERNA as one of their newest customers. Since the beginning of the year MATERNA GmbH, a trend-setting IT service provider headquartered in Dortmund, uses an Ethernet VPN provided by LambdaNet for their communication paths between the 10 locations in Germany.

LambdaNet's Ethernet VPN is specifically tailored to the requirements of MATERNA and is very flexible with respect to location modifications and network extensions.

"We selected the Ethernet VPN provided by LambdaNet, as it offers very good quality as well as an excellent price/performance ratio. Prior to order placement, the product as well as the commitment of LambdaNet's employees convinced us in a test phase. After that, the decision was easy", says Uwe Hoch, IT Manager at MATERNA.

LambdaNet's Ethernet VPN offers connections with data rates from 2 Mbit/s up to 10 gigabits. Thus, branch locations can be efficiently connected. The solution provided by LambdaNet is based on a high-performance LambdaNet carrier Ethernet backbone, and ensures a powerful package for individual communication processes for the customer.

Uwe Knoke, Chief Sales & Marketing Officer (Member of the Board of Directors) of LambdaNet: "We are very excited that we could convince MATERNA with our products and service. LambdaNet was able to demonstrate once more, that we are rightly called to be one of the leading providers of telecommunication and Internet services. The implementation of individual customer requirements distinguishes us from our competitors. We are confident that we will be able to meet MATERNA's expectations in our customized communication solutions and customer service one hundred percent".

About MATERNA Information & Communications

As a leading information technology service provider, MATERNA employs approximately 1,300 staff throughout Europe and achieved a turnover of 153 million Euros with their two business divisions in 2009. The Information division provides process and technology consulting and implements appropriate IT solutions as well as delivering maintenance, operational and training services. The target groups are IT departments and specialist user departments in large and medium-sized companies. MATERNA is highly skilled in the segments of IT service management, individual solutions and portals as well as in SAP corporate solutions. They also have in-depth knowledge and expertise in the public sector and for IT service providers. MATERNA Communications has comprehensive know-how in marketing services for new media, e-commerce and m-commerce solutions, voice and video applications, service platforms and hosting. In addition to innovative MVNE solutions, their portfolio also comprises integrated passenger services for airlines and airports.

About LambdaNet Communications Deutschland AG

LambdaNet Communications Deutschland AG is a premier provider of telecommunication and internet services. LambdaNet was founded in 1999 and is headquartered in Hanover, Germany. Well-known customers, namely network operators, internet service providers, industrial corporations, banks and insurances, service providers and retailers rely on LambdaNet's services. LambdaNet operates one of the most sophisticated fiber-optic and IP/MPLS networks in Europe, covering more than 40 cities in 11 countries, including metropolitan networks to 5 major European business centers. LambdaNet provides global VPN solutions based on a network of cooperation partners. The company's service portfolio includes state-of-the-art IP/MPLS data services, high-availability internet services, integrated voice services, bandwidth transmission services up to 10 Gigabit per second as well as hosting services based on LambdaNet's 25 data centers.

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