

## Marcel Schneider Appointed Fujitsu Managing Director in Germany

CEO Rolf Schwirz Hires Top Manager

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**Munich, March 31, 2011** – Fujitsu today announces that the new General Manager and Senior Vice President of the Sales Cluster Germany at Fujitsu Technology Solutions is Marcel Schneider, who will take up his position later this year. As head of the German sales cluster, Schneider will not only drive the business in one of Fujitsu's most important markets but also become a member of Fujitsu's Executive Team for CEMEA&I.

Schneider, aged 46, is currently General Manager at Microsoft for the multi-country organization Central and Eastern Europe (CEE), with responsibility for 23 small and medium-size country organizations. He holds a degree in electronic and economic engineering and previously served as Microsoft Germany's General Manager for the Key Account Business. His past experience also includes roles at Sun Microsystems and Dell Computer.

At Fujitsu, Schneider will take on a key position: the German business plays a major part in the European IT infrastructure provider's overall revenues for the CEMEA&I region. Of a total of around 6000 employees working for Fujitsu in Germany, about 2000 are employed by the sales region Germany.

Marcel Schneider is expected to assume his duties at Fujitsu on October 1, 2011.

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**For further information, please see:**

<http://blog.ts.fujitsu.com/>

[http://www.twitter.com/Fujitsu\\_TS](http://www.twitter.com/Fujitsu_TS)

<http://www.facebook.com/face2fujitsu>

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**About Fujitsu**

Fujitsu is a leading provider of ICT-based business solutions for the global marketplace. With approximately 170,000 employees supporting customers in 70 countries, Fujitsu combines a worldwide corps of systems and services experts with highly reliable computing and communications products and advanced microelectronics to deliver added value to customers. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$50 billion) for the fiscal year ended March 31, 2010. For more information, please see: [www.fujitsu.com](http://www.fujitsu.com)

**About Fujitsu Technology Solutions**

Fujitsu Technology Solutions is the leading European IT infrastructure provider with a presence in all key markets in Europe, the Middle East and Africa, plus India, serving large-, medium- and small-sized companies as well as consumers. With its Dynamic Infrastructures approach, the company offers a full portfolio of IT products, solutions and services, ranging from clients to datacenter solutions, Managed Infrastructure and Infrastructure-as-a-Service. Fujitsu Technology Solutions employs more than 13,000 people and is part of the global Fujitsu Group. For more information, please see: [ts.fujitsu.com/aboutus](https://ts.fujitsu.com/aboutus) or <http://ch.ts.fujitsu.com/aboutus>.

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