



The Jenoptik Group at a glance:  
 Figures January to September 2013 and January to September 2012

(Figures in million euros)	Jan. - Sept. 2013	Jan. - Sept. 2012 <sup>1)</sup>	+/- in percent	July - Sept. 2013	July - Sept. 2012 <sup>1)</sup>	+/- in percent
<b>Sales</b>	<b>432.5</b>	<b>423.1</b>	<b>2.2</b>	<b>148.9</b>	<b>139.3</b>	<b>6.9</b>
Lasers & Optical Systems	160.4	161.7	-0.8	56.0	50.8	10.3
Metrology	140.8	125.0	12.6	50.3	45.0	11.7
Defense & Civil Systems	128.6	133.0	-3.3	40.3	40.6	-0.8
Others <sup>2)</sup>	2.7	3.4	-21.3	2.3	2.8	-20.5
<b>EBIT</b>	<b>37.5</b>	<b>42.1</b>	<b>-10.9</b>	<b>14.0</b>	<b>16.1</b>	<b>-13.0</b>
Lasers & Optical Systems	16.8	24.2	-30.4	7.1	8.0	-10.5
Metrology	17.2	13.5	27.6	6.4	7.0	-7.8
Defense & Civil Systems	6.6	7.6	-13.7	1.7	3.5	-51.3
Others <sup>2)</sup>	-3.1	-3.2	2.0	-1.2	-2.3	46.0
<b>Earnings after tax</b>	<b>29.1</b>	<b>31.4</b>	<b>-7.2</b>	<b>11.6</b>	<b>11.8</b>	<b>-1.6</b>
<b>Cash flow from operating activities</b>	<b>15.1</b>	<b>38.0</b>	<b>-60.3</b>	<b>5.0</b>	<b>23.5</b>	<b>-78.7</b>
<b>Earnings per share</b>	<b>0.51</b>	<b>0.52</b>	<b>-1.9</b>	<b>0.20</b>	<b>0.19</b>	<b>5.2</b>
<b>Order intake</b>	<b>415.4</b>	<b>437.1</b>	<b>-5.0</b>	<b>132.6</b>	<b>154.7</b>	<b>-14.3</b>
Lasers & Optical Systems	165.1	167.2	-1.3	51.0	59.2	-14.0
Metrology	125.1	158.0	-20.8	38.4	57.5	-33.3
Defense & Civil Systems	124.2	109.0	13.9	40.7	35.9	13.4
Others <sup>2)</sup>	0.9	2.9	-68.9	2.6	2.1	23.4

	Sept. 30, 2013	Dec. 31, 2012	Sept. 30, 2012
<b>Order backlog</b>	<b>430.2</b>	<b>446.8</b>	<b>462.6</b>
Lasers & Optical Systems	108.8	105.2	104.9
Metrology	72.8	87.4	104.9
Defense & Civil Systems	251.9	255.8	254.9
Others <sup>2)</sup>	-3.4	-1.6	-2.1
<b>Employees (incl. trainees)</b>	<b>3,424</b>	<b>3,272</b>	<b>3,224</b>
Lasers & Optical Systems	1,385	1,349	1,328
Metrology	903	814	796
Defense & Civil Systems	911	913	918
Others <sup>2)</sup>	225	196	182

<sup>1)</sup> Changed due to first-time application of IAS 19R.

<sup>2)</sup> Others include holding, SSC, real-estate, consolidation.

Please note that there may be rounding differences as compared to the exact mathematical amounts (monetary units, percentages) in this report.

Jena, November 12, 2013