

Key Figures

in € millions	2012	2011	Change	
Income statement				
Revenue	11.125	10.694	4,0	%
EBITDA	2.031	2.243	-9,5	%
- in % of revenue	18,3	21,0	-2,7	%-pts.
EBIT	1.411	1.688	-276	€ millions
- in % of revenue	12,7	15,8	-3,1	%-pts.
Net income ¹⁾	872	889	-17	€ millions

in € millions	12/31/2012	12/31/2011	Change	
Statement of financial position				
Total assets	13.54€	12.98€	4,3	%
Shareholders' equity ²⁾	2.107	1.711	393	€ millions
- in % of total assets	15,6	13,2	2,4	%-pts.
Net financial debt ³⁾	6.505	6.668	-2,4	%
- financial debt to EBITDA ratio	3,2	3,0		
Additions to intangible assets and property, plant	827	846	-19	€ millions

in € millions	2012	2011	Change	
Statement of cash flows				
Cash flow from operating activities	1.211	1.084	129	€ millions
Free cash flow	381	319	62	€ millions

Employees				
Number of employees	76.099	74.031	2,8	%

¹⁾ Attributable to shareholders of the parent company.

²⁾ Including non-controlling interests.

³⁾ Excluding shareholder loans.

⁴⁾ Statement of financial positions additions.

Automotive				
in € millions	2012	2011	Change	
Revenue	7.663	7.157	7,1	%
EBITDA	1.429	1.470	-2,8	%
- in % of revenue	18,6	20,5	-1,9	%-pts.
EBIT	998	1.074	-76	€ millions
- in % of revenue	13,0	15,0	-2,0	%-pts.

Prior year information based on 2012 segment structure.

Industrial				
in € millions	2012	2011	Change	
Revenue	3.401	3.463	-1,8	%
EBITDA	602	773	-22,1	%
- in % of revenue	17,7	22,3	-4,6	%-pts.
EBIT	415	615	-200	€ millions
- in % of revenue	12,2	17,8	-5,6	%-pts.

Prior year information presented based on 2012 segment structure.