

Press Release

trans-o-flex increases prices by 5.5 %

Cost drivers in transport and logistics: personnel costs, toll charges for main roads, insurance premiums and energy – improvements in efficiency can no longer offset cost increases

Weinheim/Germany, 3 January 2013 – Schnell-Lieferdienst trans-o-flex is raising its prices this year by around 5.5 %. “Key drivers for trans-o-flex, as in the transport and logistics sector as a whole, are the significantly higher personnel costs, which – exacerbated by the shortage of drivers and qualified staff – will also continue to rise in 2013”, explains Oliver Rupp, spokesman for the Management Board of the trans-o-flex Logistics Group. In addition, there are numerous apparently minor cost pools, which, altogether, count towards a substantial increase in production costs. “Examples include the dramatic increases in insurance premiums, particularly for vehicles, rising energy costs and new, additional costs such as the introduction of toll charges for main roads.” Owing to the extent of these increases in costs, it is no longer possible to offset these fully through improvements in efficiency. “We have increased quality and efficiency considerably in recent years. This quality comes at a price. And not least, we want to and must work profitably such that our investments in the further development of the network in line with demand pay off.”

About trans-o-flex Logistics Group:

The success of the Europe-wide operating trans-o-flex Logistic Group is based on three pillars: 1. trans-o-flex Schnell-Lieferdienst offers a full-coverage network for the efficient and safe transportation of parcels and pallets (combi-freight) all over Germany. This also includes numerous additional services, such as the transportation of hazardous goods without being limited to small quantities. At the same time trans-o-flex, in its capacity as shareholder and partner of the Eurodis network, provides full-coverage combi-freight services in 34 European countries. The company has developed a large number of tailor-made solutions for specific sectors, e.g. for the pharmaceutical and home entertainment / consumer goods industries. 2. With a special network for active temperature control in the temperature ranges of between 2 and 8 °C as well as 15 and 25 °C, trans-o-flex ThermoMed takes over the transportation of temperature-sensitive goods for the pharmaceutical industry ThermoMed provides multinational pharmaceutical distribution in Europe with daily deliveries to 7 countries including Germany, Austria, Belgium, Luxembourg, The Netherlands, Denmark, and France via the ThermoMed European Network. 3. Additional logistic services from storage and picking/packing to value-added services, such as the set-up service for sales displays or electrical appliances, up to customer-specific transport networks are developed and implemented under the



umbrella of trans-o-flex Logistik Service. In 2011, annual sales of the Group, which has a workforce of approximately 1,600 employees, amounted to ca. € 550 million. Since June 2008, trans-o-flex has been a 100-% subsidiary of Österreichische Post. For more information, go to www.trans-o-flex.com.

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