

PRESS RELEASE

Software AG and T-Systems working together to promote SOA and BPM

Darmstadt, Germany, July 1, 2010 - For businesses, there is no alternative to a flexible IT landscape based on service-oriented architecture (SOA). SOA is the basis for digitizing and optimizing processes, and herein lies the great added value for enterprises: increased efficiency and new business models. The challenge, however, after building a flexible, SOA-based IT environment, is to take that second step toward becoming a digital company and optimize core processes.

"We consider service-oriented architecture to be the basis for implementing business process management", says Software AG's CEO, Karl-Heinz Streibich. "That's why T-Systems and Software AG have expanded our partnership. As a process-solution operator, T-Systems has a special outsourcing offer for its customers."

Software AG considers two T-Systems solutions to be essential: the application management and modernization service pack and the new transformational outsourcing approach built on it. This is essentially a matter of not only operating a customer's IT environment (traditional outsourcing), but also modernizing and transforming it at the same time ("transformational outsourcing"). Large-scale enterprises have proprietary IT applications and use hundreds of individual service providers and freelancers. Maintenance and operation get expensive, and the IT cannot support business processes optimally. Transformational outsourcing ensures a seamless process, for instance based on a standardized SAP system, without compromising business operations. With transformational outsourcing, modernization is financed from savings. Because the new IT landscape is lean, total costs are ultimately lower than with traditional outsourcing. Thus, customers who are experiencing difficult economic times can modernize without having to dig deep into their own pocket.

In particular, the overall approach of transformational outsourcing is important in times of crisis. In this extension of traditional outsourcing, service providers take over their customers' IT while modernizing and standardizing it. "This leads to leaner processes, generates additional cost advantages for clients in crisis, and lays the foundation for innovative SOA and BPM projects for the period after the crisis", said Streibich.

And in addition: "T-Systems is an established player in the application management market and provides services in over 25 countries. We combine our expertise and solutions." Streibich sees the expanded partnership as a real plus "for us and our customers".

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About T-Systems

With a global infrastructure of data-processing centers and networks, T-Systems operates information and communications technology (ICT) for multinational companies and public institutions. On this basis, this major customer division of Deutsche Telekom provides integrated solutions for the networked future of business and society. About 45,300 employees at T-Systems combine industry expertise with ICT innovations to create significant added value for the core business of customers around the world. T-Systems earned revenues of about €8.8 billion in fiscal year 2009.

About IDS Scheer

IDS Scheer is part of the Software AG Group and a leading provider of business process management (BPM) software, solutions and services for corporations and public organizations worldwide. With the ARIS Platform for Process Excellence, the company offers an integrated, comprehensive solution portfolio for the strategy, design, implementation and controlling of business processes, allowing companies to continuously improve their overall business performance. Utilizing the ARIS Value Engineering (AVE) approach, IDS Scheer consultants bridge the gap between corporate strategy, business processes, IT solutions and process controlling.

About Software AG

Software AG is the global leader in business process excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first [B2B](#) server and [SOA](#)-based integration platform, webMethods.

We are unique in offering the world's only end-to-end - and easiest to use - [business process management \(BPM\)](#) solutions, with the lowest total cost of ownership. Our industry-leading brands, ARIS, webMethods, Adabas, Natural and IDS Scheer Consulting, represent a unique portfolio for: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

Software AG had revenues of €847 million in 2009 and has more than 6,000 employees serving 10,000 enterprise and public institution customers across 70 countries. Our comprehensive software and services solutions allow companies to continuously achieve their business results faster. The company is headquartered in Germany and listed on the Frankfurt Stock Exchange (TecDAX, ISIN DE 0003304002 / SOW).

Software AG - Get There Faster

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