

Top 5 Vendors, Worldwide Security Appliance Revenue, Fourth Quarter of 2013
(revenues in \$ millions)

Vendor	4Q13 Revenue	4Q13 Market Share	4Q12 Revenue	4Q12 Market Share	4Q13/4Q12 Growth
Cisco	\$434	18.1%	\$351	14.4%	23.6%
Check Point	\$303	12.7%	\$287	11.8%	5.6%
Fortinet	\$158	6.6%	\$136	5.6%	16.2%
Juniper	\$147	6.1%	\$157	6.4%	-6.4%
Palo Alto Networks	\$130	5.4%	\$88	3.6%	47.7%
Others	\$1,221	51%	\$1,422	58.2%	-14.1%
Total	\$2,393	100%	\$2,241	100%	6.8%

Source: IDC Worldwide Quarterly Security Appliance Tracker, March 6, 2013