

Table 2 - Factory Revenue Growth from EDSS Sales, Full Year 2011, Western Europe

	Vendor	YoY
#1	EMC	13%
#2	NetApp	20%
#3	HP	3%
#4	IBM	2%
#5	Dell	-9%
#6	HDS	21%
Source: IDC EMEA Quarterly Disk Storage Systems Tracker		