



The Jenoptik Group at a glance:

Key figures for 2016/2015 as well as Q4/2016 and Q4/2015

in million euros	2016	2015	Change in %	Oct.-Dec. 2016	Oct.-Dec. 2015	Change in %
Revenue	684.8	668.6	2.4	192.2	181.0	6.2
Optics & Life Science	221.5	213.7	3.7	57.1	56.3	1.5
Mobility	247.7	244.6	1.3	78.6	68.4	14.9
Defense & Civil Systems	218.3	211.4	3.2	56.1	56.7	-1.2
Other ¹⁾	-2.7	-1.1	-160.4	0.4	-0.5	190.4
EBITDA (incl. discontinued operations)	96.9	88.8	9.1	29.4	25.0	17.6
EBITDA continuing operations	94.7	88.6	6.8	29.3	24.9	17.6
Optics & Life Science	41.7	28.3	47.3	11.1	7.7	43.8
Mobility	32.3	35.7	-9.4	13.8	13.5	2.5
Defense & Civil Systems	23.8	23.1	2.7	7.1	6.9	2.9
Other ¹⁾	-3.1	1.5	-307.3	-2.7	-3.2	15.4
EBIT (incl. discontinued operations)	68.5	61.2	11.8	21.4	16.9	26.5
EBIT continuing operations	66.2	61.0	8.5	21.3	16.8	26.7
Optics & Life Science	33.4	19.7	69.4	8.9	5.4	63.7
Mobility	24.4	27.0	-9.5	11.8	11.1	5.7
Defense & Civil Systems	19.1	17.9	6.8	5.9	5.5	7.4
Other ¹⁾	-10.8	-3.6	-201.2	-5.2	-5.2	-0.2
Earnings after tax	57.5	49.9	15.1	18.3	15.8	15.4
Earnings per share in euros	1.00	0.87	15.8	0.32	0.27	16.0
Free cash flow	80.4	71.8	12.0	37.3	43.1	-13.6
Order intake	733.8	636.7	15.2	186.1	157.8	18.0
Optics & Life Science	236.6	206.7	14.5	64.4	61.6	4.6
Mobility	267.4	253.5	5.5	70.5	57.9	21.8
Defense & Civil Systems	231.6	177.8	30.2	50.4	39.1	29.0
Other ¹⁾	-1.8	-1.3	-39.8	0.7	-0.8	194.7

in million euros	31/12/2016	31/12/2015	Change in %
Order backlog	405.2	373.4	8.5
Optics & Life Science	80.7	73.7	9.5
Mobility	108.3	92.7	16.8
Defense & Civil Systems	217.8	209.7	3.9
Other ¹⁾	-1.6	-2.6	38.6
Frame contracts	160.9	59.2	172.1
Optics & Life Science	14.5	5.5	162.4
Mobility	79.1	11.5	586.7
Defense & Civil Systems	67.4	42.1	60.0
Employees	3,539	3,512	0.8
Optics & Life Science	1,123	1,144	-1.8
Mobility	1,229	1,207	1.8
Defense & Civil Systems	881	881	-0.1
Other ¹⁾	306	280	9.3

¹⁾ Other includes holding, shared service center, real estate and consolidation.

Please note that there may be rounding differences as compared to the exact mathematical amounts (monetary units, percentages) in this report.
Jena, March 22, 2017