

Table 1**Worldwide External Controller-Based Disk Storage Vendor Revenue Estimates for 2Q08
(Millions of US Dollars)**

Company	2Q08 Revenue	2Q08 Market Share (%)	2Q07 Revenue	2Q07 Market Share (%)	2Q07 - 2Q08 Change (%)
EMC*	1,082.9	24.3	933.3	24.8	16.0
IBM	631.7	14.1	549.7	14.6	14.9
Hewlett-Packard	528.6	11.8	511.2	13.6	3.4
Dell Inc.	401.5	9.0	339.5	9.0	18.3
Hitachi Data Systems**	379.6	8.5	321.4	8.6	18.1
NetApp	355.3	8.0	289.0	7.8	22.9
Sun Microsystems	293.8	6.6	218.1	5.8	34.7
Fujitsu/Fujitsu Siemens	83.7	1.9	86.1	2.3	-2.8
Other Vendors	704.5	15.8	508.5	13.5	38.5
Total	4,461.6	100.0	3,756.8	100.0	18.8

Note* EMC revenue excludes OEM revenue from Dell and Fujitsu Siemens.

Note ** Hitachi/HDS revenue excludes OEM revenue from HP and Sun Microsystems.

Source: Gartner (September 2008)

Gartner external controller-based disk storage reports reflect hardware only revenue, as well as hardware revenue associated with financial leases and managed services. Optional storage software revenue and storage area network infrastructure components are excluded.

Additional information on the ECB disk storage market is available in the Gartner Dataquest report "Market Share: Disk Array Storage, All Regions, All Countries, 1Q05-2Q08." The report includes vendor market share by data access method, price band, channel and operating system segmentation. The report is available on Gartner's Web site.