

Top 5 Corporate Family, EMEA Server Vendor Revenue (\$M), 2Q14

Vendor	2Q13 Server Revenue	2Q13 Market Share	2Q14 Server Revenue	2Q14 Market Share	2Q14/2Q13 Revenue Growth
HP	1,040.66	34.2%	1,126.34	35.7%	8.2%
IBM	830.03	27.2%	701.16	22.2%	-15.5%
Dell	445.70	14.6%	476.79	15.1%	7.0%
Oracle	206.20	6.8%	221.43	7.0%	7.4%
Cisco	93.25	3.1%	152.07	4.8%	63.1%
Others	430.25	14.1%	478.28	15.2%	0.1%
Total	3,046.09	100.0%	3,156.07	100.0%	3.6%

Source: *IDC Quarterly Server Tracker*, September 2014