Q4 2009 Q4 2008 Sierra Wavecom Consolidated Consolidated
Non-GAAP Non-GAAP Non-GAAP (in millions of U.S. dollars) Revenue - GAAP and Non-GAAP \$ 101.9 \$ 42.1 \$ 144.0 \$ 132.9 \$ 47.4 \$ 36.4 Gross margin - GAAP Stock-based compensation 0.1 0.1 \$ 47.5 \$ 36.5 Gross margin - Non-GAAP Earnings (loss) from operations - GAAP \$ 2.3 \$ (3.4)
Transaction costs 0.1 Restructuring and \$ 2.3 \$ (3.4) \$ (1.1) \$ 9.0 0.1 - 4.8 1.4 (0.1) other costs
Integration costs 4.8 1.3 Stock-based 1.6 0.1 1.7 1.5 compensation Acquisition related (3.1) 0.6 (3.7) amortization 0.6 ----------Earnings (loss) from operations -\$ 11.1 \$ 6.0 \$ (2.3) \$ 3.7 Non-GAAP Net earnings (loss) \$ (2.7) \$ 34.7 - GAAP Transaction, restructuring, integration, stock-based compensation and acquisition amortization costs, 4.2 net of tax 1.4 Unrealized foreign 0.8 (18.4) exchange (gain) loss Interest expense 0.1 Tax impact related to 0.5 change in tax asset (6.5) Non-controlling interest (0.2) \$ 2.7 \$ 11.2 Net earnings - Non-GAAP Diluted earnings (loss) \$(0.09) \$ 1.12 \$ 0.09 \$ 0.36 per share - GAAP Diluted earnings per share - Non-GAAP

On a non-GAAP basis, results for the fourth quarter of 2009, relative to guidance provided on October 28, 2009 are as follows:

Fourth quarter revenue for 2009 of \$144.0 million was better than guidance of \$143.0 million. Our earnings from operations were \$3.7 million, lower than guidance of earnings from operations of \$6.0 million. The shortfall in expected earnings from operations is the result of slightly lower gross margin driven by product mix shifts, some programmed cost reductions taking more time to realize than originally expected and selective investments in compelling growth areas. Net earnings of \$2.7 million, or diluted earnings per share of \$0.09, were lower than our guidance of a net earnings of \$5.2 million, or earnings per share of \$0.17.

On a non-GAAP basis, results for the fourth quarter of 2009, compared to

the fourth quarter of 2008 are as follows:

Fourth quarter revenue increased to \$144.0 million in 2009, compared to \$132.9 million for the same period in 2008. Gross margin for the fourth quarter of 2009 was 33.0% of revenue, compared to 27.5% for the same period in 2008. Operating expenses were \$43.8 million and earnings from operations were \$3.7 million in the fourth quarter of 2009, compared to \$25.5 million and \$11.1 million, respectively, in the same period of 2008. Net earnings for the fourth quarter of 2009 were \$2.7 million, or diluted earnings per share of \$0.09, compared to net earnings of \$11.2 million, or diluted earnings per share of \$0.36, in the same period of 2008.

On a non-GAAP basis, results for the fourth quarter of 2009, compared to the third quarter of 2009 are as follows:

Revenue for the fourth quarter of 2009 increased to \$144.0 million, compared to \$135.7 million in the third quarter of 2009. Gross margin was 33.0% of revenue in the fourth quarter of 2009, compared to 34.9% of revenue in the third quarter of 2009. Operating expenses were \$43.8 million and earnings from operations were \$3.7 million in the fourth quarter of 2009, compared to \$42.3 million and \$5.1 million, respectively, in the third quarter of 2009. Net earnings for the fourth quarter of 2009 were \$2.7 million, or diluted earnings per share of \$0.09, compared to \$5.9 million, or diluted earnings per share of \$0.19 in the third quarter of 2009.

Our balance sheet remains strong, with \$134.4\$ million of cash, cash equivalents and short-term investments at December 31, 2009. In the fourth quarter of 2009, we generated <math>\$3.7\$ million of cash from operations on a GAAP basis.

Fourth Quarter and Recent Highlights Included:

- On January 6, 2010, Sprint launched the Overdrive(TM) by Sierra Wireless, the world's first 3G/4G Mobile Hotspot. Overdrive allows multiple Wi-Fi enabled devices to be connected simultaneously through a single connection to Sprint's high speed 3G and 4G networks.
- AT&T launched the USBConnect Lightning, a new HSPA AirCard from Sierra Wireless. Lightning is now available in AT&T retail, business and online channels across the US.
- We introduced the MC8795V embedded module, a high performance HSPA device for OEMs. This latest addition to the AirPrime embedded module family supports 7.2 Mbps downlink speeds, quad-band operation, and antenna diversity.
- Telefonica launched our new AirCard(R) USB 307 the first HSPA+ device available in Spain, supporting download speeds of up to 21 Mbps.
- We launched a world-first embedded SIM solution based on our inSIM technology with Vodacom and Tracker in South Africa. Vodacom and Tracker intend to target vehicle tracking opportunities with the solution.
- We launched a major new release of M2M Studio, our fully integrated environment for the development of embedded M2M software, enabling developers to easily create, compile, download, debug and test their M2M applications.
- We announced a collaboration with Atos Worldline who intends to leverage our AirVantage services platform for the development and deployment of large scale M2M solutions in Europe.
- We announced a collaboration with MobiPower to develop asset protection solutions based on the Sierra Wireless AirPrime WMP100 Wireless Microprocessor(R) and Open AT(R) application environment. Consolidated

Q1 2010 Guidance	Non-GAAP
Revenue	\$150.0 million
Earnings from operations	\$3.5 million
Net earnings	\$3.3 million
Diluted earnings per share	\$0.11/share

## Conference Call, Webcast and Instant Replay

We will host a conference call to review our results on Wednesday, February 10, 2010 at 2:30 PM PDT, 5:30 PM EDT. You can participate in the conference call either via telephone or webcast. To participate in this conference call, please dial the following number approximately ten minutes prior to the commencement of the call.

Telephone participation:

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Toll free (Canada and US): 1-888-231-8191 Passcode: Not required or Outside Canada and the US: 1-647-427-7450 Passcode: Not required
```

## Webcast:

We will also broadcast our conference call over the Internet. To access the web broadcast, please follow the link below and choose one of the following options:

- If you are following the conference call on the phone, please choose the "Non-Streaming" version
- If you would prefer to follow online only, with streaming audio, select any of the other options according to your preferred format

https://event.on24.com/eventRegistration/EventLobbyServlet?target=registration.jsp&eventid=183259&sessionid=1&key=34929FC7A68D643ED92956AC9727EFD4&sourcepage=register

This webcast event will be optimized for Microsoft Windows Media Player version  $11.\ To\ download\ go\ to:$ 

http://www.microsoft.com/windows/windowsmedia/download

The webcast will be available at the above link for 90 days following the call.

Should you be unable to participate, Instant Replay (audio) will be available following the conference call for 7 business days.

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Audio only dial: 1-800-642-1687 or 1-416-849-0833 Passcode: 45561869 followed by the number sign
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We look forward to having you participate in our call.

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SIERRA WIRELESS, INC.
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Consolidated Statements of Operations and Retained Earnings (Deficit) (Expressed in thousands of United States ("U.S.") dollars, except per share amounts)

Three months ended Year ended
----December 31, December 31,

	200 		2008	2009	 2008
Revenue	\$ 143,95 96,57	2	\$ 132,867 96,482		567,308 410,611
Gross margin	47,37	6	36,385	 172,453	 156,697
Expenses: Sales and marketing Research and development Administration Acquisition costs Restructuring Integration Amortization	14,55 20,17 8,61 9 4,67 1,33 (99	9 .7 .5 .8 .7	8,204 13,166 4,871 - - 1,186	52,804 80,821 32,990 7,785 20,605 3,859 11,313	 32,684 54,060 20,567 - - 4,814
	48,46	50 	27 <b>,</b> 427	 210,177	 112,125
Earnings (loss) from operations	(1,08	4)	8 <b>,</b> 958	(37,724)	44,572
Foreign exchange gain (loss)	(1,75 (27		20,800 1,112	1,261 (4,399)	20 <b>,</b> 583 5 <b>,</b> 579
Earnings (loss) before income taxes	(3,11	.7)	30,870 (3,809)	(40,862)	70,734 8,151
Net earnings (loss)  Net loss attributable to the non-controlling interest	(3,12		34,679	(41,202) (1,303)	62,583
Net earnings (loss) attributable to Sierra Wireless, Inc Retained earnings (deficit), beginning of period Excess of purchase price over assigned value of common	(2,73			(39,899) 21,273	 62,583
shares acquired		- 	_ 	 -	 (708)
Retained earnings (deficit), end of period			\$ 21,273 	 	 
Earnings (loss) per share: Basic Diluted			\$ 1.12 \$ 1.12 	 	 
Weighted average number of shares (in thousands): Basic			31,032 31,032	 	 

SIERRA WIRELESS, INC.
Consolidated Balance Sheets
(Expressed in thousands of U.S. dollars)
(Prepared in accordance with U.S. GAAP)

	December 31,	December 31,
	2009	2008
Assets		
Current assets:		
Cash and cash equivalents	. \$ 107,491	\$ 63,258
Restricted cash		191,473
Short-term investments	. 26,898	18,003
Accounts receivable	•	67 <b>,</b> 058
Inventories	•	33,031
Deferred income taxes		5,565
Prepaid expenses and other	. 14,039	6 <b>,</b> 233
	265 <b>,</b> 770	384,621
Fixed assets		22,935
Intangible assets	•	15,291
Goodwill		33,013
Deferred income taxes		2 <b>,</b> 296
Other assets	7,261	4,230
	\$ 484,519	\$ 462,386
Liabilities and Shareholders' Equity Current liabilities:		
Accounts payable	. \$ 71,035	\$ 38,631
Accrued liabilities		47,568
Deferred revenue and credits		683
Current portion of long-term obligations  Current portion of obligations under capital	. 3,371	193
leases	. 293	-
	129,868	87 <b>,</b> 075
Long-term liabilities	. 3,197	316
Obligations under capital leases		-
Other long-term liabilities	. 32,663	14,789
Deferred income taxes	. 1,950	2 <b>,</b> 758
Shareholders' equity:		
Share capital	. 326,043	325,893
Treasury shares, at cost		(1,487)
Additional paid-in capital		12,518
Retained earnings (deficit)		•
Accumulated other comprehensive loss	. (37)	(749)
	314,071	357,448
Non-controlling interest in Wavecom S.A	2,525	-
Total shareholders' equity		357,448
	\$ 484,519	

SIERRA WIRELESS, INC.
Consolidated Statements of Cash Flows
(Expressed in thousands of U.S. dollars)
(Prepared in accordance with U.S. GAAP)
(Unaudited)

December 31,	December 31,
Three months ended	Year ended

	2009	2008	2009	2008
Cash flows from operating activities:				
Net earnings (loss) \$ Adjustments to reconcile net earnings (loss) to net cash provided by	(3,129)	\$ 34,679	\$ (41,202)	\$ 62,583
operating activities Amortization	2,159	4,434	32,704	16,309
compensation  Non-cash restructuring	1,670	1,468	8,097	6,381
and other	1,748	_	5,911	_
Deferred income taxes	282	(4,944)	282	(3,842)
Loss on disposal Unrealized foreign	211	304	204	377
exchange loss (gain) on restricted cash Unrealized foreign	-	(18,416)	15 <b>,</b> 653	(18,416)
exchange loss on term		-	1,215	-
Tax benefit related to stock option deduction Gain on sale of	-	57	-	57
investments	-	(565)	-	(565)
assets and liabilities				
Accounts receivable  Inventories  Prepaid expenses and	(1,686) (1,472)	21 <b>,</b> 840 252		14,759 (8,043)
other assets	2,878	(4,675)	3,888	248
Accounts payable	5 <b>,</b> 935	(817)		
Accrued liabilities Deferred revenue and	(4,587)			
credits	(353)	140	(810)	149
Net cash provided by operating activities	3,656	32,286	47 <b>,</b> 699	86,133
Cash flows from investing activities: Business acquisition, net of cash acquired				
of \$139,785Acquisition of OCEANE	-	-	(26, 493)	(35)
convertible bonds  Decrease (increase) in	-	_	(104,767)	-
restricted cash Proceeds on disposal Purchase of fixed	32	(173 <b>,</b> 057) -	175 <b>,</b> 820 155	(173,057) 2
assetsIncrease in intangible	(5,024)		(13,296)	
assets Purchase of long-term	(1,468)		(6,543)	
investments  Proceeds on sale of	_	(14,962)	_	(20,131)
<pre>long-term investments Purchase of short-term investments</pre>	(20 888)	39 <b>,</b> 797	(68,333)	39,797
TII A CO CIII CII CO	(20,000)	(J <b>=,</b> JJJ)		
Proceeds on maturity of short-term investments	19,300	159,641	59 <b>,</b> 560	313,775
	19,300	159,641 	59 <b>,</b> 560	313 <b>,</b> 775

Cash flows from financing
 activities:

	on issuance of			100 716	
	an	_		102,716	
	t of term loan			(103,931)	
Issuance	g costs of common shares, share issue		-	(3,971)	-
	of treasury	91	-	96	1,023
distrib	utionse of common	_	_	(6,417)	(2,498)
shares.	on exercise of	_	_	-	(4,982)
Wavecom	options	-	_	4,148	-
	in long-term	(1,338)	(127)	(2,238)	(349)
activitie	sed in financing s reign exchange cash	(1,304)	(127)	(9,597)	(6,806)
	••••	2,602	<u>-</u>	(9,972)	_
cash and ca	(decrease) in sh equivalents	(3,094)	(56 <b>,</b> 127)	44,233	(20,366)
	f period	110,585	119,385	63,258	83,624
	h equivalents,	\$ 107,491	\$ 63,258	\$ 107,491	\$ 63,258