

Top 5 Vendors, EMEA Server Factory Revenue, Second Quarter of 2013

Vendor	2Q13 Server Revenue	2Q13 Market Share	2Q12 Server Revenue	2Q12 Market Share	2Q13/2Q12 Revenue Growth
HP	\$1,040.7	34.8%	\$1,199.4	38.8%	-13.2%
IBM	\$830.0	27.8%	\$841.3	27.2%	-1.3%
Dell	\$445.7	14.9%	\$413.0	13.4%	7.9%
Oracle	\$206.7	6.9%	\$206.9	6.7%	-0.1%
Fujitsu	\$145.3	4.9%	\$154.8	5.0%	-6.1%
Other	\$321.1	10.7%	\$276.1	8.9%	16.3%
Total	\$2,989.5	100.0%	\$3,091.5	100.0%	-3.3%

Source: IDC Quarterly Server Tracker, September 2013