

Top 5 Corporate Family, EMEA Server Factory Revenue, 4Q09

Vendor	4Q09	4Q09 Market Share	4Q08	4Q08 Market Share	Revenue Growth 4Q09/4Q08
HP	\$1,447.2	36.5%	\$1,600.6	36.1%	-9.6%
IBM	\$1,288.0	32.5%	\$1,432.3	32.3%	-10.1%
Sun	\$387.0	9.8%	\$475.5	10.7%	-18.6%
Dell	\$337.4	8.5%	\$401.7	9.1%	-16.0%
Fujitsu	\$201.5	5.1%	\$211.4	4.8%	-4.7%
Other	\$306.4	7.7%	\$316.3	7.1%	-3.1%
Total market	\$3,967.5	100.0%	\$4,437.8	100.0%	-10.6%

Top 5 Corporate Family, EMEA Server Factory Revenue, Full Year 2009

Vendor	2009	2009 Market Share	2008	2008 Market Share	Revenue Growth 2009/2008
HP	\$4,712.9	36.8%	\$6,360.6	36.6%	-25.9%
IBM	\$3,955.6	30.9%	\$5,153.5	29.6%	-23.2%
Sun	\$1,382.2	10.8%	\$1,975.4	11.4%	-30.0%
Dell	\$1,183.9	9.2%	\$1,637.1	9.4%	-27.7%
Fujitsu	\$736.4	5.8%	\$1,092.4	6.3%	-32.6%
Other	\$830.7	6.5%	\$1,166.1	6.7%	-28.8%
Total market	\$12,801.8	100.0%	\$17,385.1	100.0%	-26.4%