

Manz Automation AG: Highly successful trade fair in Milan

- **New orders totaling €17 million acquired**
- **Manz Automation to be a global solar cell manufacturer's "Preferred Supplier" in future**
- **Metallization line successfully launched on market**

Reutlingen, September 10, 2007. Manz Automation AG, one of the world's leading producers of automation, quality assurance and laser process technology systems for the photovoltaic and LCD industry, acquired a large number of new orders at the 22nd European Photovoltaic Solar Energy Conference and Exhibition in Milan. During this conference, Manz concluded orders with a total volume of €17 million. In addition, Manz Automation AG was selected as "Preferred Supplier" and "Global Automation Partner" for a leading global solar cell manufacturer with branches in the USA, India and Spain. Both companies agreed a master agreement for a long-term strategic alliance which will open up additional sales and earnings potential for Manz Automation. An initial order for the automation of a production line in India has already been placed.

Manz Automation introduced its new metallization line, which offers significant quality and capacity advantages for the production of crystalline solar cells, thus once again underscoring its innovational prowess. Launching this machine means that Manz is able to supply the entire back-end for a production line. This elevates the percentage of the total investment in a production line for crystalline silicon solar cells that Manz can supply to up to 60%.

Dieter Manz, Manz Automation's CEO, is very pleased with the trade fair: "Feedback from our customers was impressive. We are very pleased with the repeat follow-on orders from Schott Solar and Eton and the initial order from Evergreen. Our existing customers' trust and the rapid expansion of our customer base underscores how highly satisfied our customers are with our equipment and also our excellent position on the market."

Company profile

Manz Automation AG develops and manufactures systems and components for automation, quality assurance and laser process technology. The company's core competences are to be found in robotics, image processing, laser technology and control technology. Manz Automation AG thus unites bundled expertise from elementary technology areas to achieve optimum results for its customers. The company has three divisions: photovoltaic (systems.solar), LCD (systems.lcd) and components and OEM systems (systems.aico) for automation in various sectors of industry. In addition, Manz Automation AG is planning to equip laboratory systems in the pharmaceuticals and life science sector with its technology (systems.lab). Reutlingen-based Manz Automation AG was formed in 1987 and has branches in the USA, Taiwan, Korea, China and Hungary. In fiscal year 2006 the Manz group recorded total operating revenue totaling around EUR 44 million, up almost 50% year-on-year. More than 60% of revenues are recorded abroad, in particular in Asia.

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