



Jenoptik at a glance:
Key figures 2013 and 2012 as well as Q4/2013 and Q4/2012

(Figures in million euros)	2013	2012	+/- in %	Q4/2013	Q4/2012	+/- in %
Revenue	600.3	585.0	2.6	167.8	161.9	3.6
Lasers & Optical Systems	224.7	212.3	5.8	64.3	50.6	27.1
Metrology	187.4	182.7	2.6	46.6	57.7	-19.2
Defense & Civil Systems	185.1	186.4	-0.7	56.4	53.4	5.7
Others*	3.1	3.6	-15.0	0.4	0.3	68.4
EBIT	52.7	54.8	-3.9	15.2	12.7	19.6
Lasers & Optical Systems	24.6	27.1	-9.2	7.8	2.9	164.8
Metrology	22.6	25.6	-11.6	5.3	12.1	-56.0
Defense & Civil Systems	11.6	7.8	48.5	5.0	0.2	2,926.1
Others*	-6.0	-5.7	-5.4	-2.9	-2.5	-14.7
Earnings after tax	47.2	50.2	-6.1	18.1	20.2	-10.6
Free cash flow (before income taxes)	47.0	43.7	7.6	41.8	17.0	145.6
Order intake	575.3	587.2	-2.0	160.0	150.1	6.6
Lasers & Optical Systems	221.4	219.9	0.7	56.3	52.7	6.8
Metrology	172.5	198.7	-13.2	47.4	40.7	16.3
Defense & Civil Systems	179.2	165.0	8.6	55.0	56.0	-1.8
Others*	2.2	3.6	-39.6	1.3	0.7	83.6

	Dec 31, 2013	Dec 31, 2012	+/- in %
Order backlog (million euros)	411.4	446.8	-7.9
Lasers & Optical Systems	94.3	105.2	-10.4
Metrology	72.8	87.4	-16.8
Defense & Civil Systems	246.9	255.8	-3.5
Others*	-2.6	-1.6	-57.7
Employees (incl. trainees)	3,433	3,272	4.9
Lasers & Optical Systems	1,391	1,349	3.1
Metrology	907	814	11.4
Defense & Civil Systems	907	913	-0.7
Others*	228	196	16.3

*) including consolidating

Jena, March 25, 2014