

Top 5 Vendors, Worldwide External Disk Storage Systems Market, Third Quarter of 2014 (Revenues are in Millions)

Vendor	3Q14 Revenue	3Q14 Market Share	3Q13 Revenue	3Q13 Market Share	3Q14/3Q13 Revenue Growth
1. EMC	\$1,822	31.4%	\$1,761	30.6%	3.5%
2. NetApp	\$746	12.9%	\$744	12.9%	0.3%
3. IBM*	\$591	10.2%	\$656	11.4%	-9.9%
3. HP*	\$561	9.7%	\$547	9.5%	2.7%
5. Hitachi*	\$432	7.4%	\$477	8.3%	-9.4%
5. Dell*	\$426	7.3%	\$414	7.2%	2.9%
Others	\$1,229	21.2%	\$1,157	20.1%	6.2%
All Vendors	\$5,807	100.0%	\$5,754	100.0%	0.9%

Source: IDC Worldwide Quarterly Disk Storage Systems Tracker, December 5, 2014

*** Note:** IDC declares a statistical tie in the worldwide disk storage systems market when there is less than one percent difference in the revenue share of two or more vendors.