**Table 1**

**UK PC Vendor Unit Shipment Estimates for 3Q07 (Thousands of Units)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Company | **3Q07 Shipments** | **3Q07 Market Share (%)** | **3Q06 Shipments** | **3Q06 Market Share (%)** | **3Q07-3Q06 Growth (%)** |
| Hewlett-Packard | 702 | 24.0 | 562 | 21.8 | 24.9 |
| Dell Inc. | 666 | 22.8 | 582 | 22.6 | 14.5 |
| Acer | 330 | 11.3 | 215 | 8.4 | 53.2 |
| Toshiba | 219 | 7.5 | 167 | 6.5 | 31.4 |
| Fujitsu/Fujitsu Siemens | 138 | 4.7 | 163 | 6.3 | 15.3 |
| Others | 870 | 29.8 | 886 | 34.4 | 1.7 |
| **Total** | **2,925** | **100.0** | **2,575** | **100.0** | **13.6** |

Note: Data includes desk-based PCs and mobile PCs  
Source: Gartner (October 2007)

**Table 2**

**France PC Vendor Unit Shipment Estimates for 3Q07 (Thousands of Units)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Company | **3Q07 Shipments** | **3Q07 Market Share (%)** | **3Q06 Shipments** | **3Q06 Market Share (%)** | **3Q07-3Q06 Growth (%)** |
| Hewlett Packard | 621 | 25.9 | 447 | 22.1 | 39.0 |
| Acer | 410 | 17.1 | 325 | 16.0 | 26.3 |
| Dell Inc. | 248 | 10.3 | 235 | 11.6 | 5.4 |
| Packard Bell | 171 | 7.1 | 166 | 8.2 | 3.1 |
| Toshiba | 142 | 5.9 | 112 | 5.5 | 26.5 |
| Others | 807 | 33.7 | 739 | 36.5 | 9.1 |
| **Total** | **2,397** | **100** | **2,024** | **100** | **18.4** |

Note: Data includes desk-based PCs and mobile PCs  
Source: Gartner (October 2007)

**Table 3**

**Germany PC Vendor Unit Shipment Estimates for 3Q07 (Thousands of Units)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Company | **3Q07 Shipments** | **3Q07 Market Share (%)** | **3Q06 Shipments** | **3Q06 Market Share (%)** | **3Q07-3Q06 Growth (%)** |
| Fujitsu/Fujitsu Siemens | 397 | 14.8 | 349 | 18.3 | 13.9 |
| Hewlett Packard | 350 | 13.0 | 252 | 11.7 | 39.1 |
| Acer | 344 | 12.8 | 218 | 11.5 | 57.7 |
| Dell | 262 | 9.7 | 207 | 8.0 | 26.6 |
| Medion | 145 | 5.4 | 98 | 7.4 | 48.3 |
| Others | 1,191 | 44.3 | 1,062 | 43.1 | 12.1 |
| **Total** | **2,689** | **100** | **2,186** | **100** | **23.0** |

Note: Data includes desk-based PCs and mobile PCs  
Source: Gartner (October 2007)