



Microsoft®
SharePoint® 2010



Features & Benefits

Layer2 as a SharePoint add-on vendor is powerful together with its partners - and for its partners. If we speak about partnership, we don't think about a one-way street: As a service provider we resell and implement partner solutions from all over the world in our local European customer projects. On the other hand we offer products, that distribution and implementation partners can give to their customers.

- Completely cost-free partner program. No contract required.
- For implementation partners and resellers.
- Partner links at our product pages. Sales leads will find you as a local partner and ask for reselling and implementation support.
- 15-30% discount on production licenses in the product store, if you want to use these solutions in your external customer projects or for resale.
- Please note, that you have to promote the partnership and the products in any way to get the maximum discount, e.g. on your web site, with case study etc.
- There is no additional discount on non-production licenses (50% OFF) and Software Assurance (SA).
- Place orders using our on-line shop system. Enter your partner discount codes (please request current codes from sales@layer2.de if required).
- NFR versions: It's completely FREE for you to use our solutions internally, for demonstration or within your intranet, extranet or even Internet. Please understand, that you should have a minimum sales volume for this option.
- Premium support level with high priority and direct access to the product development team. Joint development options. Project support, if required.
- Free marketing and sales support, ready to use digital marketing material including flyers and evaluation downloads.

*"The BDLC provides users connectivity to external data sources from native SharePoint lists, with the ability for workflows to be triggered by external data changes." **

Mike Fitzmaurice

Vice President of Product Technology at Nintex

*Layer2 is an official Nintex Technology Partner since 2010 to provide Nintex workflow integration and compatibility with its SharePoint add-ons.

About Layer2

As a Microsoft Gold Certified Partner and ISV based in Hamburg (Germany), Layer2 is one of the leading providers of Microsoft SharePoint extensions in Europe with a major focus on Data Integration, Collaborative Knowledge Management and Social Networking.

Layer2 has also been known as a reliable partner to customers in Central Europe, offering consulting and services in the fields of Microsoft SharePoint, Microsoft .NET programming and IT infrastructure for almost 20 years.

Pos.	Product Name	Delivery	Unit Price	Qty.	Price
1.	Business Data List Connector for SharePoint 2007 and 2010 #300332176	electronic	EUR 749.00 USD 1,068.00 (plus tax/VAT) EUR 891.31 USD 1,267.35 (including tax/VAT)	5	EUR 3,745.00 USD 5,335.00 (plus tax/VAT) EUR 4,456.55 USD 6,336.75 (including tax/VAT)
			Discount (30%)		EUR -1,123.50 USD -1,597.50

Please enter your coupon code (if available):

Please enter your reseller code here to get 30% discount.

Subtotal: EUR 2,621.50 / USD 3,727.50
[Info] plus 19% sales tax/VAT: EUR 498.08 / USD 708.22
Total: EUR 3,119.58 / USD 4,435.72