

# Press release

## 24/07/2012

### AT&S reaffirms positive outlook for current financial year following modest first-quarter performance

The introduction of new models, product launches and declining sales at some Mobile Devices customers all had an impact on AT&S Group's performance in the first quarter. Revenues were up by 14% and the EBITDA margin improved slightly.

In the first quarter of the financial year 2012/13 AT&S Group posted sales of around EUR 126m, which was EUR 16m more than in the same period last year. Earnings before interest, taxes, depreciation and amortisation (EBITDA) rose by around 17% (or EUR 3m) to EUR 21m. "The first quarter was shaped by a series of events in the Mobile Devices segment. The introduction of new models, delayed product launches and decrease in sales experienced by some of our customers resulted in short-term capacity underutilisation at our plant in Shanghai. However, the situation eased in the first few weeks of July. Shanghai is ramping up again, the loading factor increases. We are still anticipating year-on-year improvements in revenues and profits, subject to stable macroeconomic conditions," explains CEO Andreas Gerstenmayer.

The results\* in detail:

	Q1 2012/13	Margin	Q1 2011/12	Margin
Revenues	126.03		110.46	
Gross profit	15.45	12.23%	13.83	12.52%
EBITDA	21.06	16.71%	18.19	16.46%
Profit before tax	0.03	0.0%	2.32	2.10%
Consolidated net income	0.52	0.0%	2.06	1.86%
Earnings per share**	0.02		0.09	
No. of shares outstanding (average)***	23,322		23,322	

\* EUR m

\*\* EUR

\*\*\* Thousands of shares

#### Mobile Devices lagging expectations

Mobile Devices' sales for the quarter were up on the same period last year. However, product launches and delays in the introduction of new applications had a negative impact on production in Shanghai in the second half of the quarter, which was reflected in the EBIT Margin. In light of the strong rebound in order intake in July, AT&S considers the first quarter as a transformation period. With new models coming to market, as well as the expansion of the customer base, capacity utilisation in Shanghai is returning to anticipated levels.

#### Industrial & Automotive business stable

In the first quarter of the financial year 2012/13 industrial and automotive business grew slightly, mainly as a result of strong demand for high-end printed circuit boards in the auto supply industry. The realignment of the Leoben plant focusing on technical niche products has proved its worth in today's challenging business environment. Demand from major customers in the industrial sector continues to be weak. Overall, capacity utilisation in the Austrian plants was in line with expectations.

### **Investment activities**

AT&S's net investment fell sharply from some EUR 28m to around EUR 9m, which had a positive effect on cash flow. As the capacity in Shanghai is fully installed the investment level has decreased. Construction of the plant in Chongqing is progressing according to plan. AT&S is currently discussing future technical requirements with customers in order to be able to install the appropriate equipment.

### **Technological development**

In recent months the demand for HDI rigid-flex printed circuit boards has risen. The first jointly series production has started in China, and further projects with major producers of smartphones and tablet PCs are in the pipeline. "AT&S sees this as an attractive growth market whose needs can only be met by a few highly specialised suppliers," explains CEO Andreas Gerstenmayer.

### **About AT&S**

Austria Technologie & Systemtechnik Aktiengesellschaft (AT&S) is European market leader and one of the world's leading producers of high-end printed circuit boards. AT&S is especially well positioned worldwide in the highest tech market segment for HDI microvia printed circuit boards, which are chiefly used in mobile devices. The Group is also highly successful in the automotive printed circuit board market, and in the industrial and medical technology sectors. As an international growth enterprise AT&S has a global presence, with three production facilities in Austria (Leoben, Fehring, Klagenfurt) and one each in India (Nanjangud), China (Shanghai) and Korea (Ansan, near Seoul). It currently employs some 7,500 people.

For more information visit [www.ats.net](http://www.ats.net) or follow us on Twitter.

### Press contact

Christina Schuller, Head of Corporate Communications

AT&S Austria Technologie & Systemtechnik AG

+43 3842 200-5908, [c.schuller@ats.net](mailto:c.schuller@ats.net), [www.ats.net](http://www.ats.net), [@ATS\\_IR](https://twitter.com/ATS_IR)