

Table 1
Preliminary Worldwide PC Vendor Unit Shipment Estimates for 2007 (Thousands of Units)

Company	2007 Shipments	2007 Market Share (%)	2006 Shipments	2006 Market Share (%)	2007-2006 Growth (%)
Hewlett-Packard	49,434	18.2	38,037	15.9	30.0
Dell Inc.	38,709	14.3	38,050	15.9	1.7
Acer	24,257	8.9	18,252	7.6	32.9
Lenovo	20,131	7.4	16,652	7.0	20.9
Toshiba	10,932	4.0	9,198	3.8	18.9
Others	127,717	47.1	119,022	49.8	7.3
Total	271,180	100.0	239,211	100.0	13.4

Note: Data includes desk-based PCs, mobile PCs and X86 servers.
Source: Gartner (January 2008)

Table 2
Preliminary Worldwide PC Vendor Unit Shipment Estimates for 4Q07 (Thousands of Units)

Company	4Q07 Shipments	4Q07 Market Share (%)	4Q06 Shipments	4Q06 Market Share (%)	4Q07-4Q06 Growth (%)
Hewlett-Packard	14,411	19.0	11,691	17.4	23.3
Dell Inc.	10,977	14.5	9,381	14.0	17.0
Acer	7,243	9.5	5,912	8.8	22.5
Lenovo	5,825	7.7	4,779	7.1	21.9
Toshiba	3,004	4.0	2,590	3.9	16.0
Others	34,468	45.4	32,786	48.8	5.1
Total	75,928	100.0	67,138	100.0	13.1

Note: Data includes desk-based PCs, mobile PCs and X86 servers.
Source: Gartner (January 2008)

Table 3
Preliminary U.S. PC Vendor Unit Shipment Estimates for 4Q07 (Thousands of Units)

Company	4Q07 Shipments	4Q07 Market Share (%)	4Q06 Shipments	4Q06 Market Share (%)	4Q07-4Q06 Growth (%)
Dell Inc.	5,345	31.4	4,651	29.3	14.9
Hewlett-Packard	4,441	26.1	4,053	25.5	9.6
Acer	1,527	9.0	1,380	8.7	10.7
Apple Computer	1,035	6.1	808	5.1	28.0
Toshiba	900	5.3	852	5.4	5.7
Others	3,790	22.2	4,143	26.1	-8.5
Total	17,038	100.0	15,886	100.0	7.2

Note: Data includes desk-based PCs, mobile PCs and X86 servers.
Source: Gartner (January 2008)

Table 4
Preliminary EMEA PC Vendor Unit Shipment Estimates for 4Q07 (Thousands of Units)

Company	4Q07 Shipments	4Q07 Market Share (%)	4Q06 Shipments	4Q06 Market Share (%)	4Q07-4Q06 Growth (%)
Hewlett-Packard	5,811	20.2	4,674	18.3	24.3

Acer	4,070	14.1	3,303	12.9	23.2
Dell Inc.	2,748	9.5	2,512	9.8	9.4
Fujitsu/Fujitsu Siemens	1,675	5.8	1,699	6.6	-1.4
Toshiba	1,320	4.6	1,040	4.1	27.0
Others	13,191	45.8	12,377	48.3	6.6
Total	28,814	100.0	25,604	100.0	12.5

Note: Data includes desk-based PCs, mobile PCs and X86 servers.
Source: Gartner (January 2008)

Preliminary EMEA PC Vendor Unit Shipment Estimates for 2007 (Thousands of Units)

Company	2007 Shipments	2007 Market Share (%)	2006 Shipments	2006 Market Share (%)	2007-2006 Growth (%)
Hewlett-Packard	17,689	19.2	13,885	17.3	27.4
Acer	11,996	13.0	8,801	11.0	36.3
Dell Inc.	9,650	10.5	9,164	11.4	5.3
Fujitsu/Fujitsu Siemens	5,558	6.0	5,281	6.6	5.2
Toshiba	4,231	4.6	3,356	4.2	26.1
Others	42,894	46.6	39,763	49.5	7.9
Total	92,020	100.0	80,249	100.0	14.7

Note: Data includes desk-based PCs, mobile PCs and X86 servers.
Source: Gartner (January 2008)