

**Intersolar 2011**

# **relatio presents its system partner concept**

**Fitters and installers can benefit from access to large projects**

**Munich/Balingen/Wiefelstede, Germany. The PV system integrator relatio is now offering a new concept for system partners. And fitting and installation businesses can benefit in a variety of ways.**

The relatio system partner concept will be presented for the first time at this year's Intersolar. As a result of the concept, interested fitting and installation businesses will have an opportunity to benefit from relatio's accumulated project experience. As part of a workshop, partners will be provided with the equipment and knowledge required for the successful sale and construction of photovoltaic systems up to around 30 kW. For projects over 30kW, relatio will offer individual support and assume responsibility for planning and implementation activities. relatio's system partners will thus also be granted access to the large-scale system market.

System partnership with relatio offers numerous advantages to partners, including reliable and cheap sourcing of tested components that are tailored to each other and which have been compiled to form system kits. Relationships with well-known manufacturers of modules and components, which

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No. 26-i3/2011 ■ 08/06/2011



have grown and been fostered over many years, are also beneficial to partners, as are the opportunities available to acquire large volumes of project business. Furthermore, relatio offers its partners access to numerous innovative proprietary developments which are not publicly available on the market.

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**relatio**  
unternehmensgruppe



*The relatio system partner concept enables fitting and installation businesses to participate in the large-scale systems market.*

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### **About relatio**

relatio constructs photovoltaic systems ranging from 10 kWp to the multimegawatt industry. These are installed on roofs and as free standing systems, as part of subprojects and complete projects. From its head office in Balingen, Germany and its branches in Wertheim and Wiefelstede in Germany and Birmingham in England, the company implements systems in Germany and across Europe. relatio's clients and system partners can benefit from the company's extensive expertise in the fields of project and technology development, PV IT systems, construction and installation, electrical engineering and medium voltage systems.

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**Further information and image material is available at**  
[www.relatio.de](http://www.relatio.de) > News

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