

Dell – Fourth Quarter Results FY10

(in millions, except share data)	Fourth Quarter			Fiscal Year		
	FY10	FY09	Change	FY10	FY09	Change
Revenue	\$14,900	\$13,428	11%	\$52,902	\$61,101	(13%)
Operating Income (GAAP)	\$510	\$457	12%	\$2,172	\$3,190	(32%)
Net Income (GAAP)	\$334	\$351	(5%)	\$1,433	\$2,478	(42%)
EPS (GAAP)	\$0.17	\$0.18	(6%)	\$0.73	\$1.25	(42%)
Operating Income (non-GAAP)	\$798	\$721	11%	\$2,974	\$3,681	(19%)
Net Income (non-GAAP)	\$544	\$554	(2%)	\$2,054	\$2,852	(28%)
EPS (non-GAAP)	\$0.28	\$0.29	(3%)	\$1.05	\$1.44	(27%)

Information about Dell's use of non-GAAP financial information is provided under "Non-GAAP Financial Measures" below. Non-GAAP financial information excludes costs related primarily to the amortization of purchased intangibles, severance and facility-action costs, and acquisition-related charges. All comparisons in this press release are year over year unless otherwise noted.