

Top 5 Vendors: Europe, the Middle East, and Africa (EMEA) PC Shipments*

1Q16 (Preliminary) (000 Units)

Vendor	1Q15 Shipments	1Q16 Shipments	1Q15 Share	1Q16 Share	1Q16/1Q15 Growth
HP	4,707	4,288	23.3%	24.9%	-8.9%
Lenovo	4,141	3,518	20.5%	20.4%	-15.0%
Dell	2,159	1,900	10.7%	11.0%	-12.0%
ASUS	1,799	1,742	8.9%	10.1%	-3.2%
Acer Group	1,760	1,293	8.7%	7.5%	-26.6%
Others	5,627	4,497	27.9%	26.1%	-20.1%
Total	20,193	17,236	100.0%	100.0%	-14.6%

Source: *IDC EMEA Quarterly PC Tracker*, Preliminary Results, 1Q16, April 2016

* PC shipments = desktops and notebooks