

**United Kingdom: PC Vendor Unit Shipment Estimates for 4Q11 (Thousands of Units)**

<b>Vendor</b>	<b>4Q11 Shipments</b>	<b>4Q11 Market Share (%)</b>	<b>4Q10 Shipments</b>	<b>4Q10 Market Share (%)</b>	<b>4Q10-4Q11 Growth (%)</b>
HP	618	21.0	847	23.1	-27.0
Dell	408	13.8	601	16.4	-32.2
Toshiba	296	10.0	313	8.5	-5.4
Apple	267	9.1	228	6.2	17.2
Acer	230	7.8	610	16.7	-62.4
Others	1,127	38.3	1,065	29.1	5.8
<b>Total</b>	<b>2,946</b>	<b>100.0</b>	<b>3,665</b>	<b>100.0</b>	<b>-19.6</b>

Note: Data includes desk-based PCs and mobile PCs. Media tablets are excluded.

Source: Gartner (February 2012)