

**Top 5 Vendors, Worldwide PC Shipments, First Quarter 2012 (Preliminary) (Units Shipments are in thousands)**

<b>Rank</b>	<b>Vendor</b>	<b>1Q12 Shipments</b>	<b>Market Share</b>	<b>1Q11 Shipments</b>	<b>Market Share</b>	<b>1Q12/1Q11 Growth</b>
1	HP	15,714	18.0%	15,229	17.9%	3.2%
2	Lenovo	11,703	13.4%	8,143	9.6%	43.7%
3	Dell	10,122	11.6%	10,338	12.1%	-2.1%
4	Acer Group	8,622	9.9%	8,953	10.5%	-3.7%
5	ASUS	5,260	6.0%	4,310	5.1%	22.0%
	Others	35,691	41.0%	38,164	44.8%	-6.5%
	All Vendors	87,111	100.0%	85,137	100.0%	2.3%

Source: IDC Worldwide Quarterly PC Tracker, April 11, 2012

Table notes follow the last table.

**Top 5 Vendors, United States PC Shipments, First Quarter 2012 (Preliminary) (Units Shipments are in thousands)**

<b>Rank</b>	<b>Vendor</b>	<b>1Q12 Shipments</b>	<b>Market Share</b>	<b>1Q11 Shipments</b>	<b>Market Share</b>	<b>1Q12/1Q11 Growth</b>
1	HP	4,632	28.0%	4,344	26.5%	6.6%
2	Dell	3,590	21.7%	3,724	22.7%	-3.6%
3	Apple	1,661	10.0%	1,580	9.6%	5.1%
4	Toshiba	1,349	8.1%	1,668	10.2%	-19.1%
5	Acer Group	1,299	7.8%	1,351	8.2%	-3.8%
	Others	4,038	24.4%	3,743	22.8%	7.9%
	All Vendors	16,570	100.0%	16,410	100.0%	1.0%

Source: IDC Worldwide Quarterly PC Tracker, April 11, 2012

**Table Notes:**

- Some IDC estimates prior to financial earnings reports.
- Shipments include shipments to distribution channels or end users. OEM sales are counted under the vendor/brand under which they are sold.

- PCs include Desktops, Portables, Mini Notebooks and do not include handhelds, x86 Servers and Media Tablets (i.e. iPad and Android-based Tablets). Data for all vendors are reported for calendar periods.

IDC's Worldwide Quarterly PC Tracker gathers PC market data in over 80 countries by vendor, form factor, brand, processor brand and speed, sales channel and user segment. The research includes historical and forecast trend analysis as well as price band and installed base data.