

Top 5 Vendors, Worldwide External Disk Storage Systems Factory Revenue, Second Quarter of 2012 (Revenues are in Millions)

Vendor	2Q12 Revenue	2Q12 Market Share	2Q11 Revenue	2Q11 Market Share	2Q12/2Q11 Revenue Growth
1. EMC	\$1,823	30.4%	\$1,612	28.6%	13.1%
T2. IBM*	\$770	12.9%	\$771	13.7%	-0.1%
T2. NetApp*	\$727	12.1%	\$720	12.8%	1.0%
4. HP	\$642	10.7%	\$614	10.9%	4.5%
T5. Hitachi*	\$484	8.1%	\$459	8.2%	5.4%
T5. Dell*	\$469	7.8%	\$441	7.8%	6.3%
Others	\$1,079	18.0%	\$1,011	18.0%	6.7%
All Vendors	\$5,993	100.0%	\$5,629	100.0%	6.5%

Top 5 Vendors, Worldwide Total Disk Storage Systems Factory Revenue, Second Quarter of 2012 (Revenues are in Millions)

Vendor	2Q12 Revenue	2Q12 Market Share	2Q11 Revenue	2Q11 Market Share	2Q12/2Q11 Revenue Growth
1. EMC	\$1,823	22.6%	\$1,612	21.6%	13.1%
2. HP	\$1,556	19.3%	\$1,435	19.2%	8.5%
3. IBM	\$1,262	15.6%	\$1,158	15.5%	9.0%
4. Dell	\$924	11.4%	\$828	11.1%	11.5%
5. NetApp	\$727	9.0%	\$720	9.6%	1.0%
Others	\$1,782	22.1%	\$1,725	23.1%	3.3%
All Vendors	\$8,073	100.0%	\$7,477	100.0%	8.0%