

PRESS RELEASE

## IDS Scheer Named a Leader in the Magic Quadrant for Business Process Analysis Tools

Darmstadt, March 1, 2010 - IDS Scheer AG, the leading international solution provider of Business Process Management (BPM), today announced it has been positioned in the Leaders Quadrant of the Gartner, Inc. Magic Quadrant for Business Process Analysis Tools (BPA). Published on February 22, 2010 by David Norton, Michael Blechar, and Teresa Jones, the recent research note, the Magic Quadrant for BPA, positions vendors in a particular market segment based on their vision and ability to execute on that vision.

According to Gartner, “Leaders are high-visibility vendors with proven track records in BPA tools and high degrees of functionality or market penetration, as well as vision and business investment. They are also well positioned for the future, because of completeness of vision due to financial commitment and market share, technological differentiation or both. Leaders do not necessarily offer the best products for every customer project or role. However, they provide solutions that offer relatively lower risk.”

“We believe Gartner naming us to the Magic Quadrant for BPA tools is a validation of our product innovation, exceptional services we provide globally and strong alliances,” said Dr. Wolfram Jost, member of the executive Board and responsible for IDS Scheer’s product strategy and development. “Our goal is to continue to deliver the most comprehensive, innovative BPM offerings that impact the business performance of our customers, while enabling them to achieve agility at a lower cost and drive growth.”

The ARIS Platform from IDS Scheer delivers a suite of BPA offerings that enables companies to achieve business process excellence through packaged tools and methods for analyzing, optimizing, communicating and implementing business processes. The integrated ARIS Value Engineering approach includes models for defining strategies, identifying improvement potentials and managing change processes. With a proven track record for delivering sustainable value in the areas of Business Process Improvement, Business Process Transformation and BPM Governance, ARIS has been recognized as a market leading BPA solution since 1996.

To view the full report click [here](#).

###

#### About the Magic Quadrant

The Gartner Magic Quadrant is copyrighted 2010 by Gartner, Inc., and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

#### Software AG | Uhlandstraße 12 | 64297 Darmstadt | Germany

Software AG is the global leader in Business Process Excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first [B2B](#) server and [SOA](#)-based integration platform, webMethods.

We are unique in offering the world's only end-to-end - and easiest to use - [business process management \(BPM\)](#) solutions, with the lowest Total-Cost-of-Ownership. Our industry-leading brands, ARIS, webMethods, Adabas, Natural and IDS Scheer Consulting, represent a unique portfolio for: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

Software AG had revenues of € 847 million (IFRS, unaudited) in 2009 and has more than 6,000 employees serving 10,000 enterprise and public institution customers across 70 countries. Our comprehensive software and services solutions allow companies to continuously achieve their business results faster. The company is headquartered in Germany and listed on the Frankfurt Stock Exchange (TecDAX, ISIN DE 0003304002 / SOW).

#### Software AG - Get There Faster

Detailed press information about Software AG including a picture and multimedia database are available under: [www.softwareag.com/press](http://www.softwareag.com/press)

Please find the Photo Gallery on [http://www.softwareag.com/ids\\_scheer/cebit2010/press/default.asp](http://www.softwareag.com/ids_scheer/cebit2010/press/default.asp)

Contact:

**Cheryl Hawkins** <[Cheryl.Hawkins@softwareag.com](mailto:Cheryl.Hawkins@softwareag.com)>  
Senior Manager, Public Relations  
Telephone +1 703-674-4115  
Fax +1 703-674-4061

**Norbert Eder** <[Norbert.Eder@softwareag.com](mailto:Norbert.Eder@softwareag.com)>  
Vice President, Corporate Communications  
Telephone +49 (0) 6151-92-1146  
Fax +49 (0) 6151-92-1444

#### About IDS Scheer

IDS Scheer is the market leader in Business Process Management (BPM) software, solutions and services for corporations and public organizations worldwide. With its unrivaled ARIS Platform for Process Excellence, the company offers an integrated, comprehensive solution portfolio for the strategy, design, implementation and controlling of business processes; allowing companies to continuously improve their overall business performance. Utilizing the ARIS Value Engineering (AVE) approach, IDS Scheer consultants bridge the gap between corporate strategy, business processes, IT solutions and process controlling. Approximately 3,000 employees in over 70 countries serve the company's 7,500 customers. In 2008, IDS Scheer's revenues reached 399.1 million Euro. Established in 1984 by Prof. August-Wilhelm Scheer, IDS Scheer is listed on the Frankfurt Stock Exchange (Germany).

For more information, please visit: [www.ids-scheer.com](http://www.ids-scheer.com)