

## **Eurocopter and Waypoint Leasing establish comprehensive commercial and marketing partnership for helicopter leasing**

London, England, September 24, 2013

**An agreement signed by Eurocopter and Waypoint Leasing offers value and flexibility to helicopter lessees through the companies' enhanced commercial and marketing resources.**

The agreement, announced today at London's Helitech International exposition, enables Waypoint to offer its client base the full capabilities of Eurocopter's comprehensive Parts-by-the-Hour (PBH) support services.

"This marks a new chapter in our highly valuable partnership with Waypoint," said Fabrice Arfi, Eurocopter Vice President for Business Development and Sales Coordination. "The agreement brings real benefits to helicopter operators who choose Waypoint for their leasing option."

"The umbrella agreement is an important step that brings additional value to our growing customer base and supports the residual value of our future Eurocopter helicopter inventory," added Waypoint CEO Ed Washecka. "Eurocopter is an exceptional partner, and we appreciate their confidence in Waypoint."

Eurocopter's Parts-by-the-Hour program provides highly adaptable and cost-effective services coverage that contributes to minimal helicopter downtime, streamlines maintenance costs and reduces parts inventory. It applies to dynamic components, blades, basic and mission equipment, and can be customized to operators' needs.

Features of the Eurocopter Parts-by-the-Hour program include: standard part exchanges delivered in 48 hours; provisions for scheduled overhaul of dynamic and other components; the replacement of life-limited parts; and repair of failed parts.

### **About Waypoint Leasing**

Waypoint Leasing is a global helicopter lessor providing aircraft and financing solutions to helicopter operators as well as aircraft management services to helicopter owners around the world. Headquartered in Limerick, Ireland, and with operations in Darien, Connecticut, Waypoint partners with helicopter operators across a wide range of sectors, including oil and gas, emergency medical service, search and rescue, and domestic and foreign governments. Website: <http://www.waypointleasing.com>.

### **About Eurocopter**

Established in 1992, the Franco-German-Spanish Eurocopter Group is a division of EADS, a world leader in aerospace and defense-related services. The Eurocopter Group employs approximately 22,000 people. In 2012, Eurocopter confirmed its position as the world's No. 1 helicopter manufacturer with a turnover of 6.3 billion Euros, orders for 469 new helicopters and a 38 percent market share in the civil and parapublic sectors. Overall, the Group's helicopters account for 33 percent of the worldwide civil and parapublic fleet. Eurocopter's strong international presence is ensured by its subsidiaries and participations in 21 countries.



Eurocopter's worldwide network of service centers, training facilities, distributors and certified agents supports more than 2,900 customers. There are currently more than 11,780 Eurocopter helicopters in service in 148 countries. Eurocopter offers the most comprehensive civil and military helicopter range in the world and is fully committed to safety as the most important aspect of its business.

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