Top 5 Vendors: Europe, the Middle East, and Africa (EMEA) PC Shipments*

2015Q4 (Preliminary) (000 Units)

Vendor	4Q14 Shipments	4Q15 Shipments	4Q14 Share	4Q15 Share	4Q15/4Q14 Growth
HP	5,961	4,932	23.4%	23.7%	-17.3%
Lenovo	5,019	4,032	19.7%	19.3%	-19.7%
ASUS	2,160	2,218	8.5%	10.7%	2.7%
Dell	2,390	2,106	9.4%	10.1%	-11.9%
Acer Group	2,412	1,804	9.5%	8.7%	-25.2%
Others	7,494	5,718	29.5%	27.5%	-23.7%
Total	25,436	20,809	100.0%	100.0%	-18.2%

Source: IDC EMEA Quarterly PC Tracker, Preliminary Results, 4Q15, January 2016

Top 5 Vendors: Europe, the Middle East, and Africa (EMEA) PC Shipments*

2015 (Preliminary) (000 Units)

Vendor	2014 Shipments	2015 Shipments	2014 Share	2015 Share	2015/2014 Growth
HP	20,652	17,915	22.2%	23.5%	-13.3%
Lenovo	17,033	15,224	18.3%	19.9%	-10.6%
Dell	9,201	8,138	9.9%	10.7%	-11.6%
ASUS	8,161	7,152	8.8%	9.4%	-12.4%
Acer Group	9,906	6,808	10.6%	8.9%	-31.3%
Others	28,190	21,113	30.3%	27.7%	-25.1%
Total	93,143	20,809	100.0%	100.0%	-18.0%

Source: IDC EMEA Quarterly PC Tracker, Preliminary Results, 4Q15, January 2016

Top 5 EMEA PC Vendors, Unit Market Share, 4Q15 (Preliminary)

^{*} PC shipments = desktops and notebooks