

Top 5 Vendors, Worldwide PC Shipments, Fourth Quarter 2013 (Preliminary) (Units Shipments are in thousands)

Vendor	4Q13 Shipments	4Q13 Market Share	4Q12 Shipments	4Q12 Market Share	4Q13/4Q12 Growth
1. Lenovo	15,279	18.6%	14,013	16.1%	9.0%
2. HP	13,779	16.8%	15,059	17.3%	-8.5%
3. Dell	10,030	12.2%	9,482	10.9%	5.8%
4. Acer Group	5,540	6.7%	7,046	8.1%	-21.4%
5. ASUS	4,988	6.1%	5,610	6.4%	-11.1%
Others	32,595	39.6%	35,840	41.2%	-9.1%
Total	82,211	100.0%	87,049	100.0%	-5.6%

Source: IDC Worldwide Quarterly PC Tracker, January 9, 2014

Table notes follow the last table

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Top 5 Vendors, United States PC Shipments, Fourth Quarter 2013 (Preliminary) (Units Shipments are in thousands)

Vendor	4Q13 Shipments	4Q13 Market Share	4Q12 Shipments	4Q12 Market Share	4Q13/4Q12 Growth
1. HP	4,209	24.6%	4,797	27.6%	-12.3%
2. Dell	3,707	21.7%	3,475	20.0%	6.6%
3. Lenovo	1,667	9.8%	1,504	8.7%	10.8%
4. Apple	1,592	9.3%	1,688	9.7%	-5.7%
5. Toshiba	1,400	8.2%	1,327	7.6%	5.5%
Others	4,502	26.4%	4,570	26.3%	-1.5%

Total	17,076	100.0%	17,361	100.0%	-1.6%
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Source: IDC Worldwide Quarterly PC Tracker, January 9, 2014

Table notes follow the last table

Top 5 Vendors, Worldwide PC Shipments, 2013 (Preliminary) (Units Shipments are in thousands)

Vendor	2013 Shipments	2013 Market Share	2012 Shipments	2012 Market Share	2013/2012 Growth
1. Lenovo	53,771	17.1%	52,348	15.0%	2.7%
2. HP	52,171	16.6%	58,129	16.6%	-10.3%
3. Dell	37,791	12.0%	38,719	11.1%	-2.4%
4. Acer Group	24,022	7.6%	33,588	9.6%	-28.5%
5. ASUS	18,666	5.9%	23,214	6.6%	-19.6%
Others	128,134	40.7%	143,386	41.0%	-10.6%
Total	314,554	100.0%	349,383	100.0%	-10.0%

Source: IDC Worldwide Quarterly PC Tracker, January 9, 2014

Table notes follow the last table

Top 5 Vendors, United States PC Shipments, 2013 (Preliminary) (Units Shipments are in thousands)

Vendor	2013 Shipments	2013 Market Share	2012 Shipments	2012 Market Share	2013/2012 Growth
1. HP	16,160	25.4%	17,845	27.0%	-9.4%
2. Dell	14,060	22.1%	14,062	21.3%	0.0%

3. Apple	6,946	10.9%	7,182	10.9%	-3.3%
4. Lenovo	6,201	9.7%	5,277	8.0%	17.5%
5. Toshiba	4,648	7.3%	4,664	7.1%	-0.4%
Others	15,627	24.6%	17,017	25.8%	-8.2%
Total	63,642	100.0%	66,047	100.0%	-3.6%

Source: IDC Worldwide Quarterly PC Tracker, January 9, 2014

Table Notes:

- Some IDC estimates prior to financial earnings reports.
- Shipments include shipments to distribution channels or end users. OEM sales are counted under the vendor/brand under which they are sold.
- PCs include Desktops, Portables, Ultralim Notebooks, Workstations and do not include handhelds, x86 Servers and Tablets (i.e. iPad, Tablets with detachable keyboards running either Windows or Android). Data for all vendors are reported for calendar periods.

IDC's Worldwide Quarterly PC Tracker gathers PC market data in over 80 countries by vendor, form factor, brand, processor brand and speed, sales channel and user segment. The research includes historical and forecast trend analysis as well as price band and installed base data.

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