

### BMW GROUP



# ANNUAL ACCOUNTS PRESS CONFERENCE

Dr. Norbert Reithofer Chairman of the Board of Management of BMW AG

March 15, 2011

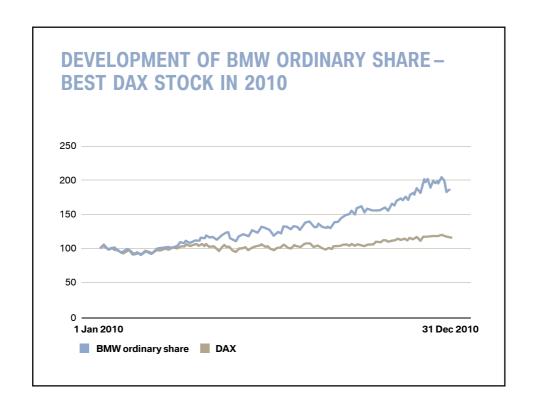
# BMW GROUP OUR VISION We want to be the leading provider of premium products and premium services for individual mobility. Rolls-Royce Motor Cars Limited

### BMW GROUP KEY FIGURES – BUSINESS YEAR 2010

Group pre-tax result – over € 4.83 billion.

Net profit – over € 3.23 billion.

More than 1.46 million BMW, MINI and Rolls-Royce vehicles sold.



## BMW GROUP TARGETS – BUSINESS YEAR 2011

We intend to further increase Group earnings above 2010.

We intend to sell significantly more than 1.5 million cars on Group level.

We intend to reach new record highs with all three brands.

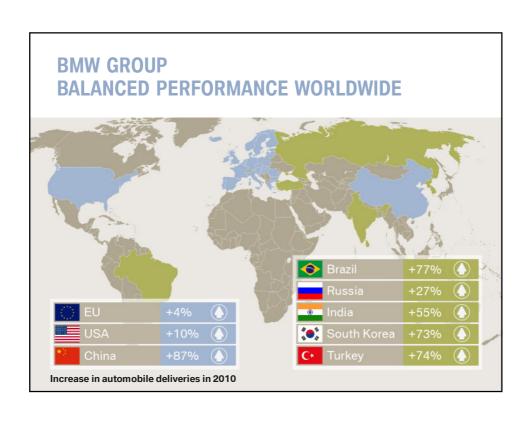
### **AGENDA**

What did we accomplish in the business year 2010?

How do we intend to lead the BMW Group into the future?

BMW GROUP SALES FIGURES 2010 BRANDS AND MOTORCYLES				
	1,224,280	+14.6%		
MINI	234,175	+8.1%		
ESTERNIE DE LE PROPERTIE DE LA	2,711	+170.6%		
	110,113	+9.7%		







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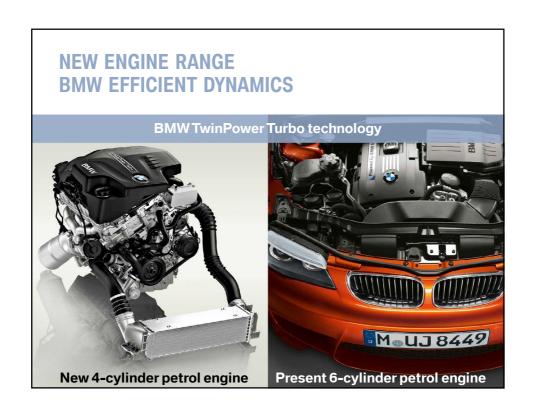
How do we intend to lead the BMW Group into the future?

# OUR ROADMAP FOR SUSTAINABLE MOBILITY FROM 2013: BMW i3 AND BMW i8



# INNOVATIVE MOBILITY SERVICES BMW CONNECTED DRIVE







### THE FUTURE LIES IN "BOTH-AND"

Combustion engines	+	E-mobility
Steel	+	Carbon
Premium luxury segment	+	Premium small car segment
Mature markets	+	Growth regions
Productivity	+	Focus on associates

# BMW GROUP COMPREHENSIVE DIVERSITY APPROACH



