

Top 3 Vendors, Worldwide Integrated Systems, First Quarter of 2016 *(Revenues are in Millions)*

| Vendor | 1Q16 Revenue | 1Q16 Market Share | 1Q15 Revenue | 1Q15 Market Share | 1Q16 /1Q15 Revenue Growth |
|---------------|---------------------|--------------------------|---------------------|--------------------------|----------------------------------|
| 1. EMC* | \$403.90 | 25.5% | \$330.67 | 21.2% | 22.1% |
| 2. Oracle | \$379.62 | 24.0% | \$397.06 | 25.5% | -4.4% |
| 3. HPE | \$356.93 | 22.5% | \$266.37 | 17.1% | 34.0% |
| All Others | \$443.79 | 28.0% | \$562.75 | 36.1% | -21.1% |
| Total | \$1,584.25 | 100.0% | \$1,556.85 | 100.0% | 1.8% |

Source: IDC Worldwide Quarterly Converged Systems Tracker, June 23, 2016