



Jenoptik at a glance: Key figures 2009 and 2010 as well as Q4/2010

(Figures in million euros)	2010		2009	+/- in %	Q4/2010
	Continuing business divisions**	Group	Group	Comparison Group	Group
Sales	478.8	510.6	473.6	7.8	137.0
Lasers & Optical Systems	188.9	188.9	166.7	13.3	51.6
Metrology	113.8	113.8	96.0	18.5	30.4
Defense & Civil Systems	173.9	205.8	205.3	0.2	53.1
Others*	2.2	2.1	5.6	-62.5	1.9
EBIT	29.0	56.4	-19.6	++	34.0
Lasers & Optical Systems	13.3	13.3	-16.5	++	2.6
Metrology	8.6	8.6	-14.6	++	4.7
Defense & Civil Systems	8.6	11.5	12.2	-5.7	3.8
Others*	-1.5	23.0	-0.7	++	22.9
Earnings after tax	9.0	36.4	-33.9	++	24.5
Free cash flow (before income taxes)	31.6	32.9	41.0	-19.8	17.1
Order intake	534.6	582.5	432.8	34.6	124.3
Lasers & Optical Systems	230.2	230.2	168.4	36.7	56.3
Metrology	137.0	137.0	83.2	64.7	32.6
Defense & Civil Systems	163.7	211.6	178.0	18.9	33.2
Others*	3.7	3.7	3.2	15.6	2.2

	31.12. 2010 Group / Continuing business divisions	31.12. 2009 Group	31.12. 2009 Group without Jena-Optronik	+/- in % (compared to last year without Jena-Optronik)
Order backlog	355.4	339.4	304.0	16.9
Lasers & Optical Systems	98.8	59.9	59.9	64.9
Metrology	45.1	21.9	21.9	105.9
Defense & Civil Systems	212.6	260.2	224.8	-5.4
Others*	-1.1	-2.6	-2.6	57.7
Employees (as at 31.12. incl. trainees)	2,951	3,268	3,138	-6.0
Lasers & Optical Systems	1,234	1,284	1,284	-3.9
Metrology	632	769	769	-17.8
Defense & Civil Systems	931	1,077	947	-1.7
Others*	154	138	138	11.6

*) Others include holding, SSC, real-estate, consolidation.

**) Group without Jena-Optronik GmbH

EBIT cannot be compared with the figures published in the last year because this did not include group charges.

Jena, March 24, 2011