

# FACT SHEET INITIAL PUBLIC OFFERING

**SCHAEFFLER**

“WE SHARE OUR SUCCESS”

OCTOBER 9, 2015

## FACTS ABOUT THE INITIAL PUBLIC OFFERING

- Placement of 75 million non-voting common shares – 66 million shares from a capital increase of Schaeffler AG and 9 million shares by Schaeffler Verwaltungs GmbH
- The non-voting common shares of Schaeffler AG will be listed on the regulated market (Prime Standard) of the Frankfurt Stock Exchange
- Proceeds of 938 million Euro will be used to reduce debt
- Free Float of 11 percent of share capital
- Schaeffler AG aims to pay a dividend of 25 to 35 percent of the annual net income to shareholders, starting with the fiscal year 2015

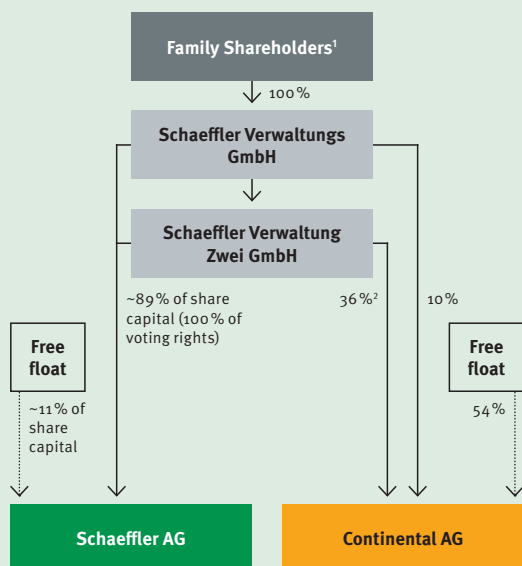
## SCHAEFFLER SHARE PLACEMENT PRICE

**12.50€**

ISIN DE000SHA0159



## GROUP STRUCTURE AFTER IPO



<sup>1</sup> Through INA Holding and related companies

<sup>2</sup> Through Schaeffler Beteiligungsholding

**Maria-Elisabeth Schaeffler-Thumann (Shareholder and Deputy Chairperson of the Supervisory Board of Schaeffler AG):** “The Schaeffler Group will remain a family business in the future. As shareholders we will take responsibility to further successfully develop our company in the interest of our customers, our suppliers, and our many employees.”

**Georg F. W. Schaeffler (Shareholder and Chairman of the Supervisory Board of Schaeffler AG):** “The listing of non-voting common shares of Schaeffler AG is a milestone in the history of our company. With the successful completion of the transaction, we have put in place the two-pillar model, which we have consistently worked on for several years, with a strategically focused holding company at the top.”

**Klaus Rosenfeld (CEO Schaeffler AG):** “The listing of Schaeffler AG is a strategic step to further reduce our indebtedness and to improve the capital structure. We thus obtain further financial flexibility to seize additional growth opportunities.”

**SCHAEFFLER STRATEGY CONCEPT "MOBILITY FOR TOMORROW"**

**4**  
focus areas

Eco-friendly drives

Urban mobility

Interurban mobility

Energy chain



**12** €  
bn.  
Euro revenues

**84,000**  
employees worldwide



**54**  
quality awards from customers in 2014

**170**  
sites in 50 countries



**74**  
factories worldwide




Second most innovative German company



**2,518** registered patents in 2014

**23,000** active patents and patents pending

**6,400**  
employees work in  
**16**  
centers for research and development



**KEY FACTS SCHAEFFLER AG 2014 (IN MILLION EUR)**

Revenues .....	<b>12,124</b>
Thereof Automotive division.....	<b>8,983</b>
Thereof Industrial division.....	<b>3,141</b>
as % of revenues .....	<b>5.2</b>
EBIT.....	<b>1,523</b>
as % of revenues .....	<b>12.6</b>
Group earnings.....	<b>654</b>
Cash flow from operating activities .....	<b>900</b>
Number of employees.....	<b>82,294</b>

