

**Orga Systems and ConceptWave sign strategic partnership***Powerful alliance to deliver competitive solution advantages for leading CSPs*

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**Paderborn, Germany, November 8 2011: Orga Systems, the #1 choice for real-time charging and billing, and ConceptWave, the recognized leader of catalog driven order management solutions, announce their strategic partnership. Increasing the numbers of connections and complex product offerings, in real-time, while achieving crucial value based KPIs such as bill accuracy and customer centricity, characterizes the business of CSPs around the globe. ConceptWave, with its clear focus on customer, product and order lifecycle management and Orga Systems, leading the field of real-time rating and charging for almost two decades, now partner to deliver an integrated and comprehensive offering to overcome next generation challenges.**

**Created to accelerate**

Strategic alliances and partnerships are part of Orga Systems' go-to-market strategy. Orga Systems chooses its partners in accordance to strict standards and guarantees sustained win-win relationships – all in the interests of customers. At the TM Forum Management World Americas in Orlando, Ramez Younan, CEO Orga Systems, and Zarar Rana, President and CEO of ConceptWave announced their strategic partnership. “Orga Systems products and services are designed for living in a real-time connected world. In the past year, we extended our support breadth beyond Telecommunication to reach Financial Services, Energy and Telematic Suppliers, who are moving rapidly towards real-time M2M connectivity to enhance their customer intimacy. We are now extending our product portfolio depth to enhance our Customer Experience offerings. The decision to partner with ConceptWave’s world-class catalog-driven order management technology fits perfectly and seamlessly to our world-class real-time billing portfolio and takes our customer order orchestration to the next level”, explains Orga Systems’ CEO Ramez Younan.

**Benefiting from real-time solutions**

Worldwide, CSPs of all sizes use ConceptWave’s for end-to-end customer, product and order management solutions. “As real-time will continue to be one of the most important business drivers for CSPs, ConceptWave is excited to be part of an integrated, best-of-breed, real-time billing and customer care solution, which current and future customers will rate as an agile and compelling single source advantage”, says Zarar Rana, President and CEO of ConceptWave.

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Learn more about Orga Systems and ConceptWave Software Inc. at TM Forum Management World Americas in Orlando, Florida from Nov. 8<sup>th</sup> – 10<sup>th</sup> 2011.

## **Orga Systems – #1 choice for real-time charging and billing**

Orga Systems' convergent real-time charging and billing portfolio enables profitable business for Telecommunication Companies, Mobile Finance Institutions and Energy Suppliers. Orga Systems' products and consulting services are designed for living in a connected world: scalable architecture, outstanding performance, lowest rating latency and consequent customer-centricity ensure reliable access to any kind of next generation mobile services.

Worldwide 40+ customers, serving 350+ M subscribers, rely on Orga Systems and achieve competitive advantages in their industry: reduced OPEX, real time-to-market, short-termed ROI as well as beneficial access to new value chains and revenue streams.

Please visit <http://orga-systems.com> for more information.

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## About ConceptWave Software Inc.

ConceptWave is a leading provider of customer, product, and order lifecycle management solutions that enable communications service providers to rapidly introduce new market offers and to empower superior customer experience. ConceptWave's unique offer is to provide an end-to-end catalog-driven suite of order fulfillment automation software with ConceptWave Order Care and Rapid CRM. ConceptWave products and solutions enable service providers to address competitive requirements and simplify the management of customers, products, and orders, for any product, on any network, in any market, using any channel. ConceptWave is headquartered in Toronto with presence in Americas, Europe and Asia.

For more information please visit: [www.conceptwave.com](http://www.conceptwave.com) or call 905-405-2188

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