

Top 5 Vendors: Europe, Middle East, and Africa (EMEA) PC Shipments*

4Q13 (Preliminary) (000 Units)

Vendor	4Q12 Shipments	4Q13 Shipments	4Q12 Share	4Q13 Share	4Q13/4Q12 Growth
Hewlett-Packard	5,604	5,198	21.0%	20.8%	-7.3%
Lenovo	3,009	3,825	11.3%	15.3%	27.1%
Acer Group	2,742	2,534	10.3%	10.1%	-7.6%
Dell	2,473	2,376	9.3%	9.5%	-3.9%
ASUS	2,240	2,283	8.4%	9.1%	1.9%
Others	10,632	8,773	39.7%	35.2%	-17.5%
Total	26,700	24,989	100.0%	100.0%	-6.5%

Source: IDC EMEA Quarterly PC Tracker, Preliminary Results, 4Q13, January 16, 2014

*PC shipments = desktop and notebooks.

Shipments are branded shipments for all form factors (including desktops and notebooks) and exclude x86 servers as well as OEM sales for all vendors. Data for all vendors is reported for calendar periods.

For more information on IDC's EMEA Quarterly PC Tracker or other IDC personal computing research services, contact Associate Vice President Karine Paoli on +44 (0) 20 8987 7218 or at kpaoli@idc.com. Alternatively, contact your local IDC office or visit www.idc.com.