

Table 1
Worldwide Mobile Terminal Sales to End Users in 4Q08 (Thousands of Units)

Company	4Q08 Sales	4Q08 Market Share (%)	4Q07 Sales	4Q07 Market Share (%)
Nokia	118,791.0	37.7	133,194.4	40.4
Samsung	57,517.9	18.3	44,353.1	13.4
LG	28,140.9	8.9	23,545.0	7.1
Sony Ericsson	23,554.1	7.5	29,848.8	9.0
Motorola	21,700.1	6.9	39,291.0	11.9
Others	65,003.8	20.7	59,822.4	18.2
TOTAL	314,707.8	100.0	330,054.7	100.0

Note* This table includes iDEN shipments, but excludes ODM to OEM shipments.
Source: Gartner (March 2009)

Table 2
Worldwide Mobile Terminal Sales to End-Users in 2008 (Thousands of Units)

Company	2008 Sales	2008 Market Share (%)	2007 Sales	2007Market Share (%)
Nokia	472,315.0	38.6	435,453.1	37.8
Samsung	199,182.0	16.3	154,540.7	13.4
Motorola	106,590.0	8.7	164,307.0	14.3
LG	102,555.4	8.4	78,576.3	6.8
Sony Ericsson	93,414.5	7.6	101,358.4	8.8
Others	248,189.0	20.4	218,604.3	18.9
TOTAL	1,222,245.2	100.0	1,152,839.8	100.0

Note* This table includes iDEN shipments, but excludes ODM to OEM shipments.
Source: Gartner (March 2009)