

## The BMW Group – an Overview

**July - September 2010**

**July - September  
2009**

**Change  
in %**

Vehicle production

Automobiles

units

347,181

333,783

4.0

Motorcycles [\[1\]](#)

units

20,311

15,646

29.8

Deliveries to customers

Automobiles	units
366,190	
324,100	
13.0	
Thereof:	
BMW	units
306,982	
263,864	
16.3	
MINI	units
58,450	
60,104	
-2.8	
Rolls-Royce	units
758	
132	
-	
Motorcycles <sup>[2]</sup>	units
24,493	
22,741	
7.7	

**Workforce at end of quarter**

96,402

98,358

-2.0

**Operating cash flow** [\[3\]](#) euro million

1,764

654

-

**Revenues** euro million

15,940

11,759

35.6

**Profit before financial result**

**(EBIT)** euro million

1,192

55

-

Thereof:

Automobiles euro million

1,152

-76

-

Motorcycles euro million

2

-3

-

Financial Services

euro million

308

89

-

Other Entities

euro million

0

8

-

Eliminations

euro million

-270

37

-

**Profit before tax**

euro million

1,359

126

-

Thereof:

Automobiles

euro million

1,285

-154

-

Motorcycles

euro million

0

-5

Financial Services                      euro million

318

94

-

Other Entities                      euro million

40

40

-

Eliminations                      euro million

-284

151

-

Income taxes                      euro million

-485

-48

-

**Net profit**                      euro million

874

78

-

**Earnings per share [\[4\]](#)**                      euro

1.33/1.33

0.12/0.12

-

1] excluding Husqvarna motorcycles (3,199 units)

[2] excluding Husqvarna motorcycles (2,601 units)

[3] Automobile Segment

[4] for common/preferred stock in accordance with IAS 33

**January - September  
2010**

**January - September 2009**

**Change  
in %**

Vehicle production

Automobiles

units

1,052,382

907,429

16.0

Motorcycles [5]

units

82,426

65,909

25.1

Deliveries to customers

Automobiles	units
1,062,216	
939,554	
13.1	
Thereof:	
BMW	units
892,737	
777,455	
14.8	
MINI	units
167,751	
161,638	
3.8	
Rolls-Royce	units
1,728	
461	
-	
Motorcycles <sup>[6]</sup>	units
81,508	
69,715	

16.9

**Workforce at end of quarter**

96,402

98,358

-2.0

**Operating cash flow [\[7\]](#)**                      euro million

4,172

2,763

51.0

**Revenues**                                      euro million

43,731

36,239

20.7

**Profit before financial result**

**(EBIT)**    euro million

3,358

169



Thereof:

Automobiles	euro million
2,760	
-358	
-	

Motorcycles	euro million
88	
51	
72.5	

Financial Services	euro million
900	
234	
-	

Other Entities	euro million
-74	
46	
-	

Eliminations	euro million
-316	
196	
-	

<b>Profit before tax</b>	euro million
3,166	
79	
-	

Thereof:

Automobiles	euro million
2,443	
-783	
-	
Motorcycles	euro million
83	
45	
84.4	
Financial Services	euro million
919	
247	
-	
Other Entities	euro million
-33	
82	
-	
Eliminations	euro million
-246	
488	
-	
Income taxes	euro million
-1,134	
-32	
-	
<b>Net profit</b>	euro million
2,032	

47

-

**Earnings per share [8]** euro

3.09/3.10

0.06/0.07

-

5] excluding Husqvarna motorcycles (8,586 units)

[6] excluding Husqvarna motorcycles (7,260 units)

[7] Automobile Segment

[8] for common/preferred stock in accordance with IAS 33

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The full Quarterly Report to 30 September 2010 is available for download at [www.bmwgroup.com/ir](http://www.bmwgroup.com/ir). As the world's most sustainable automobile manufacturer, the BMW Group has decided not to publish its quarterly reports in paper form.