## The BMW Group - an overview

		1st quarter 2011	1st quarter 2010	Change in %
Deliveries to customers				
Automobiles		382,758	315,614	21.3
Thereof:		·		
BMW	units	321,175	265,809	20.8
MINI	units	60,860	49,526	22.9
Rolls-Royce	units	723	279	- 11 4
Motorcycles Thereof:	units	25,049	22,479	11.4
BMW	units	23,109	20,840	10.9
Husqvarna	units	1,940	1,639	18.4
Husqvama	units	1,940	1,039	10.4
Workforce at end of quarter <sup>1</sup>		96,045	95,787	0.3
Operating cash flow	euro million	2,079	297	-
Revenues	euro million	16,037	12,443	28.9
Thereof:		4.4.050	40.450	24.5
Automobiles	euro million	14,373	10,672	34.7
Motorcycles	euro million	397	351	13.1
Financial Services	euro million	4,183	4,004	4.5
Eliminations	euro million	-2,917	-2,585	
Profit before financial result	euro million	1,902	449	-
Thereof: Automobiles	euro million	1,708	291	<u>-</u>
Motorcycles	euro million	31	32	-3.1
Financial Services	euro million	403	213	89.2
Eliminations	euro million	-257	-94	
Profit before tax	euro million	1,812	508	
Thereof:	curo minion	1,012	300	
Automobiles	euro million	1,605	220	-
Motorcycles	euro million	30	30	-
Financial Services	euro million	429	222	93.2
Eliminations	euro million	-228	39	-
Income taxes	euro million	-600	-184	-
Net profit	euro million	1,212	324	-
Earnings per share <sup>2</sup>	euro	1.84/1.84	0.49/0.49	-

figures exclude dormant employment contracts, employees in the work and non-work phases of pre-retirement part-time arrangements and low wage earners

<sup>&</sup>lt;sup>2</sup> earnings per share in accordance with IAS 33 for common and preferred stock shares